



#### AperTO - Archivio Istituzionale Open Access dell'Università di Torino

#### The Privatisation of Social Control in the Era of Electronic Monitoring Technologies

	This is the author's manuscript
	Original Citation:
	Availability:
-	This version is available http://hdl.handle.net/2318/1686195 since 2019-01-08T16:46:25Z
	Publisher:
	Gregory T. Papanikos
	Terms of use:
	Open Access
	Anyone can freely access the full text of works made available as "Open Access". Works made available under a Creative Commons license can be used according to the terms and conditions of said license. Use of all other works requires consent of the right holder (author or publisher) if not exempted from copyright protection by the applicable law.

(Article begins on next page)



## THE ATHENS INSTITUTE FOR EDUCATION AND RESEARCH

# **Abstract Book:**

4th Annual International Conference on **Social Sciences**24-27 July 2017, Athens, Greece

Edited by Gregory T. Papanikos

# Abstracts 4th Annual International Conference on Social Sciences 24-27 July 2017, Athens, Greece

Edited by Gregory T. Papanikos

First Published in Athens, Greece by the Athens Institute for Education and Research.

ISBN: 978-960-598-167-9

All rights reserved. No part of this publication may be reproduced, stored, retrieved system, or transmitted, in any form or by any means, without the written permission of the publisher, nor be otherwise circulated in any form of binding or cover.

8 Valaoritou Street Kolonaki, 10671 Athens, Greece www.atiner.gr

©Copyright 2017 by the Athens Institute for Education and Research. The individual essays remain the intellectual properties of the contributors.

# **TABLE OF CONTENTS**

(In Alphabetical Order by Author's Family name)

Preface	, ,	9
Organizii	ng Committee	10
Conferen	ce Program	11
1.	The Privatisation of Social Control in the Era of	15
	Electronic Monitoring Technologies	
	Perla Arianna Allegri	
2.	Efficiency of SMEs in the Plastics Sector in Izmir	16
	Ayla Ogus Binatli & Alper Duman	
3.	The Influence of Entrepreneur's Social Network on	17
	Investor's Decision Making	
	Giulia Boi	
4.	The Effect of R&D Subsidy and Tax Reduction during	18
	Economic Recession	
	Dae Seung Choi	
5.	More on the Scientific Nature of the Social Sciences	20
	Jim Clark	
6.	Sharing Economy: Crafting Temporal Identity and	21
	Legitimacy Claims as an Emergent Category	
	Joao Miguel Cotrim	
7.	US President Donald Trump and His Campaign	22
	Connections to the White Nationalist Movement and	
	the Alt-Right	
0	Betty Dobratz, Lisa Waldner & Luke Turck	22
8.	The Phenomenon of Social Change: A Unified	23
	Framework for Evaluation	
0	Nancy Ellen Dodd & Doreen E. Shanahan	25
9.	Democracy and Inter-regional Trade Enhancement in	25
	Sub-Saharan Africa: Gravity Model	
10	Nazif Durmaz	26
10.	Social Media Use in the Diaspora: The Case of the	26
	Syrian Community in Italy	
11	Shahira Fahmy & Ahmed Al-Rawi	27
11.	Systematization of the Traditional Peasant Knowledge at South of State of Mexico	27
	Jose Carmen Garcia Flores, Jesus Gastan Gutierrez Cedillo,	
	Miguel Ángel Balderas Plata & José Isabel Juan Perez	

12.	Co-teaching between Librarians (-Teachers): Mediation	28
	of Information Knowledge and the Professional	-
	Development	
	Cecile Gardies & Laurent Faure	
13.	On the Threshold of the Public Sphere: Mothers,	30
	Daughters and Higher Education	
	Eti Gilad & Liliane Steiner	
14.	Prison Mantras and Prisoner Narratives: Game Design	31
	and Discourses of Choice with Young Offenders	
	Laura Green	
15.	Entrepreneurial Intentions and Economic Conditions:	32
	Differences by Size of Business and Technological	
	Intensity	
	Mercedes Gumbau Albert & Joaquin Maudos Villarroya	
16.	Making Use of Medical Social Sciences in Medical	33
	Education in the Philippines: Case Studies and Action	
	Research	
	Arnel Joven	
17.	Characteristics of Social & Family Service Provision in	34
	Korea	
	Eunjeong Kim	
18.	Mobility towards the Public Sphere among Female	35
	Arab Students through Education and	
	Professionalization	
	Aviva Lavan & Maya Ben Simhon	
19.	An Exploratory Research of Consumer Boycott Profiles	36
	Andre Le Roux, Marinette Thebault & Henry Ralambondrainy	
20.	Educate through Debate: The Project "A Suon di Parole"	38
	Marco Mazzocca & Paolo Sommaggio	
21.	Citizen, Client and Community (CCC) Participation in	39
	Decision Making	
	Terry Mizrahi, Yossi Korazim-Korosy, Martha Garcia & Fred	
	Riccardi	
22.	Free Higher Education in South Africa: A Financial and	41
	Educational Conundrum	
	Isabel Moodley	
23.	Analysis of Sustainable Investment Possibilities Meant	42
	to Improve the Agricultural and Aquatic Ecosystems	
	from the Depression of Oaş, County of Satu Mare,	
	Romania	
	Olimpia Neagu, Doru Ioan Ardelean & Vasile Lucian Lazar	

24.	Education's Impact on Fertility: The Case of King Saud	44
	University Staff Women, Saudi Arabia	
	Asharaf Abdul Salam	
25.	An Outlook on Different Cultures in Education at	45
	Schools Conducting Alternative Educational	
	Approaches	
	Mehmet Sanver & Ozgur Erakkus	
26.	Actual and Intended Growth in Family Firms and non-	46
	Family Owned Firms: Are they Different?	
	George Saridakis, Yanqing Lai, Rebeca I. Munoz Torres &	
	Anne-Marie Mohammed	
27.	The Overuse of Digital Technology and Emerging	47
	Antisocial Behaviors of Youth	
	Susan Solecki	
28.	'From the backs of the African Mine Workers': Working	48
	Time, the Racialised Value of Labour Power and	
	Organised White Labour on South African Gold Mines:	
	1933-1977	
	Paul Stewart	
29.	Mysterious Relation between Innovation and Export	49
	Behaviour	
	Fulya Tasel & Ebru Beyza Bayarcelik	
30.	City Branding: Residents' Perceptions of Kyrenia and	50
	Famagusta	
	Emete Toros & Nilufer Turksoy	
31.	Principals as Leaders of Reading: Sustaining the	51
	Momentum	
	Anthony Townsend	
32.	Product Goals Evaluation for Smart Socks by using	53
	Laddering Method and Expectancy Value Model	
	Gulden Turhan	
33.	Teaching Tolerance and Acceptance in Online	<b>54</b>
	Sociology Courses	
	Nicole Vadino	
34.	The Subtleties of Crowd-funded Projects: Part 2	55
	Demos Vardiabasis, Samuel Seaman & Yury Adamov	
35.	Walking the Thin Line between Socially Conscious and	56
	Effective Branding: The ad-Likeability Impact of	
	Including Ethnic Diversity, Breaking Gender	
	Stereotypes and going against the Supernormal Beauty	
	Ideals in Advertising Campaigns	
	Patrick Vyncke	

# $4^{\rm th}$ Annual International Conference on Social Sciences, 24-27 July 2017, Athens, Greece: Abstract Book

36.	Graffiti Politics and Street Art	58
	Lisa Waldner & Betty Dobratz	
37.	Pedagogy in Teaching Race and Racism in the Academy	59
	David Woodger	
38.	Towards a Better Understanding of Information	60
	Processing in Social Media	
	Natalia Yannopoulou	
39.	The Common Political Dilemma: To Fight from Inside	61
	or Outside?	
	Moshe Yitzhaki & Aminadav Shmuel Yitzhaki	

# **Preface**

This book includes the abstracts of all the papers presented at the 4<sup>th</sup> Annual International Conference on Social Sciences, 24-27 July 2017, organized by the Athens Institute for Education and Research (ATINER).

In total 39 papers were submitted by 46 presenters, coming from 18 different countries (Australia, Belgium, Canada, Cyprus, France, Israel, Italy, Mexico, Philippines, Portugal, Romania, Saudi Arabia, South Africa, South Korea, Spain, Turkey, UK and USA). The conference was organized into 13 sessions that included a variety of topic areas such as politics, education, economics and more. A full conference program can be found before the relevant abstracts. In accordance with ATINER's Publication Policy, the papers presented during this conference will be considered for inclusion in one of ATINER's many publications.

The purpose of this abstract book is to provide members of ATINER and other academics around the world with a resource through which to discover colleagues and additional research relevant to their own work. This purpose is in congruence with the overall mission of the association. ATINER was established in 1995 as an independent academic organization with the mission to become a forum where academics and researchers from all over the world could meet to exchange ideas on their research and consider the future developments of their fields of study.

It is our hope that through ATINER's conferences and publications, Athens will become a place where academics and researchers from all over the world regularly meet to discuss the developments of their discipline and present their work. Since 1995, ATINER has organized more than 400 international conferences and has published nearly 200 books. Academically, the institute is organized into seven research divisions and 37 research units. Each research unit organizes at least one annual conference and undertakes various small and large research projects.

For each of these events, the involvement of multiple parties is crucial. I would like to thank all the participants, the members of the organizing and academic committees, and most importantly the administration staff of ATINER for putting this conference and its subsequent publications together. Specific individuals are listed on the following page.

Gregory T. Papanikos President

#### 4<sup>th</sup> Annual International Conference on Social Sciences 24-27 July 2017, Athens, Greece Organizing and Academic Committee

All ATINER's conferences are organized by the Academic Committee (<a href="https://www.atiner.gr/academic-committee">https://www.atiner.gr/academic-committee</a>) of the association.

This conference has been organized with the additional assistance of the following academics, who contributed by chairing the conference sessions and/or by reviewing the submitted abstracts and papers:

- 1. Gregory T. Papanikos, President, ATINER.
- Gregory A. Katsas, Vice President of Academic Affairs, ATINER & Associate Professor, The American College of Greece-Deree College, Greece.
- 3. Yorgo Pasadeos, Director, Social Sciences Division, ATINER & Professor Emeritus, University of Alabama USA.
- 4. George Priovolos, Director, Center for Small and Medium-Sized Enterprises (CSME) & Professor, Iona College, USA.
- 5. Cleopatra Veloutsou, Head, Marketing Unit, ATINER & Senior Lecturer of Marketing, University of Glasgow, U.K.
- 6. Samuel Seaman, Professor, Pepperdine University, USA.
- 7. Jim Clark, Professor, University of Winnipeg, Canada.
- 8. George Saridakis, Professor, Kingston University, UK.
- 9. Maudos Villarroya, Professor, University of Valencia, Spain.
- 10. Anthony Townsend, Professor, Griffith Institute for Educational Research, Australia.
- 11. Ari Santas, Professor of Philosophy, Department of Philosophy and Religious Studies, Valdosta State University, USA.
- 12. Nazif Durmaz, Assistant Professor, University of Houston Victoria, USA.
- 13. David Woodger, Lecturer and Programme Convenor, University of London Goldsmiths, UK.
- 14. Aineias Gkikas, Research Fellow, Birmingham City University, UK.
- 15. Vassilis Skianis, Research Fellow, ATINER.
- 16. Olga Gkounta, Researcher, ATINER.
- 17. Hannah Howard, Research Assistant, ATINER.

#### FINAL CONFERENCE PROGRAM

# 4th Annual International Conference on Social Sciences, 24-27 July 2017, Athens, Greece

Conference Venue: Titania Hotel, 52 Panepistimiou Avenue, Athens, Greece

#### C O N F E R E N C E P R O G R A M

# Monday 24 July 2017

Monday 24 July 2017			
08:00-09:00 Registration and Refreshments			
09:00-09:30 (Room B-10 <sup>th</sup> Floor) Welcome and Opening Address			
Gregory T. Papanikos, President, ATINER.			
09:30-11:00 Session I (Room A-10 <sup>th</sup> Floor):	09:30-11:00 Session II (Room B-10 <sup>th</sup>		
Politics I	Floor): Branding		
<ul> <li>Chair: Vassilis Skianis, Research Fellow, ATINER.</li> <li>1. Terry Mizrahi, Professor, Hunter College - City University of New York, USA, Yossi Korazim-Korosy, Senior Lecturer, Zefat</li> </ul>	<ul> <li>Chair: Cleopatra Veloutsou, Head, Marketing Unit, ATINER &amp; Senior Lecturer of Marketing, University of Glasgow, U.K.</li> <li>1. Patrick Vyncke, Professor, Ghent University, Belgium. Walking the Thin Line between Socially Conscious and</li> </ul>		
Academic College, Israel, Martha Garcia, Assistant Professor, Marist College, USA & Fred Riccardi, Adjunct Assistant Professor, Columbia University, USA. Citizen, Client and Community (CCC) Participation in Decision Making.  2. Lisa Waldner, Professor, University of St. Thomas, USA & Betty Dobratz, Professor, Iowa State University, USA. Graffiti Politics and Street Art.  3. *Nazif Durmaz, Assistant Professor, University of Houston - Victoria, USA. Democracy and Inter-regional Trade Enhancement in Sub-Saharan Africa: Gravity Model.  4. Paul Stewart, Senior Lecturer, University of the Witwatersrand, South Africa. 'From the backs of the African Mine Workers': Working Time, the Racialised Value of Labour Power and Organised White Labour on South African Gold Mines: 1933-1977.	Effective Branding. The ad-Likeability Impact of Including Ethnic Diversity, Breaking Gender Stereotypes and going against the Supernormal Beauty Ideals in Advertising Campaigns.  2. Andre Le Roux, Associate Professor, University of Poitiers, France, Marinette Thebault, Associate Professor, University of Poitiers, France & Henry Ralambondrainy, Professor, University of Reunion Island, France. An Exploratory Research of Consumer Boycott Profiles.  3. Natalia Yannopoulou, Reader in Marketing, Newcastle University, UK. Towards a Better Understanding of Information Processing in Social Media.  4. Emete Toros, Faculty Member, Kyrenia University, Cyprus & Nilufer Turksoy, Faculty Member, Eastern Mediterranean University, Cyprus. City Branding: Residents' Perceptions of Kyrenia and Famagusta.		
11:00-12:30 Session III (Room A-10 <sup>th</sup>	11:00-12:30 Session IV (Room B-10 <sup>th</sup>		
Floor): Education I	Floor): Business & Economics - Technology I		
Chair: Nazif Durmaz, Assistant Professor, University of Houston - Victoria, USA.	Chair: Maudos Villarroya, Professor, University of Valencia, Spain.		
<ol> <li>Anthony Townsend, Professor, Griffith Institute for Educational Research, Australia. Principals as Leaders of Reading: Sustaining the Momentum.</li> <li>Arnel Joven, Assistant Professor and</li> </ol>	1. <u>Olimpia Neagu</u> , Associate Professor, "Vasile Goldiş" Western University of Arad, Romania, <u>Doru Ioan Ardelean</u> , Associate Professor, "Vasile Goldiş" Western University of Arad, Romania &		

- Chair, History Department, University of Asia and the Pacific, Philippines. Making Use of Medical Social Sciences in Medical Education in the Philippines: Case Studies and Action Research.
- 3. Isabel Moodley, Senior Lecturer, University of South Africa (UNISA), South Africa. Free Higher Education in South Africa: A Financial and Educational Conundrum.
- 4. Marco Mazzocca, PhD Student, University of Padua, Italy & Paolo Sommaggio, Associate Professor, University of Trento, Italy. Educate through Debate. The Project "A Suon di Parole".

Vasile Lucian Lazar, Associate Professor, "Vasile Goldiş" Western University of Arad, Romania. Analysis of Sustainable Investment Possibilities Meant to Improve the Agricultural and Aquatic Ecosystems from the Depression of Oaş, County of Satu Mare, Romania.

- Perla Arianna Allegri, PhD Student, University of Turin, Italy. The Privatisation of Social Control in the Era of Electronic Monitoring Technologies.
- 3. Giulia Boi, PhD Student, University of Cagliari, Italy. The Influence of Entrepreneur's Social Network on Investor's Decision Making.
- Gulden Turhan, Lecturer, Marmara University, Turkey. Product Goals Evaluation for Smart Socks by using Laddering Method and Expectancy Value Model.

#### 12:30-14:00 Session V (Room A-10<sup>th</sup> Floor): Education II

12:30-14:00 Session VI (Room B-10<sup>th</sup> Floor): Business & Economics - Technology II

**Chair:** Anthony Townsend, Professor, Griffith Institute for Educational Research, Australia.

**Chair:** Aineias Gkikas, Research Fellow, Birmingham City University, UK.

- Nicole Vadino, Associate Professor, Community College of Philadelphia, USA. Teaching Tolerance and Acceptance in Online Sociology Courses.
- 2. Asharaf Abdul Salam, Assistant Professor, King Saud University, Saudi Arabia. Education's Impact on Fertility: The Case of King Saud University Staff Women, Saudi Arabia.
- 3. <u>Eti Gilad</u>, Lecturer, Achva Academic College, Israel & <u>Liliane Steiner</u>, Lecturer, Hemdat Hadarom Academic College, Israel. On the Threshold of the Public Sphere: Mothers, Daughters and Higher Education.
- 1. <u>Demos Vardiabasis</u>, Professor, Pepperdine University, USA, <u>Samuel Seaman</u>, Professor, Pepperdine University, USA & Yury Adamov, Pepperdine University, USA. The Subtleties of Crowd-funded Projects: Part 2.
- Ayla Ogus Binatli, Professor, Izmir University of Economics, Turkey & Alper Duman, Associate Professor, Izmir University of Economics, Turkey. Efficiency of SMEs in the Plastics Sector in Izmir.
- 3. Mercedes Gumbau Albert, Associate Professor, University of Valencia, Spain & Joaquin Maudos Villarroya, Professor, University of Valencia, Spain. Entrepreneurial Intentions and Economic Conditions: Differences by Size of Business and Technological Intensity.
- 4. Jose Carmen Garcia Flores, PhD Student, Universidad Autónoma del Estado de México, Mexico, Jesus Gastan Gutierrez Cedillo, Research Professor, Universidad Autónoma del Estado de México, Mexico, Miguel Ángel Balderas Plata, Professor, Universidad Autónoma del Estado de México, Mexico & José Isabel Juan Perez,

Professor, Universidad Autónoma del
Estado de México, Mexico.
Systematization of the Traditional Peasant
Knowledge at South of State of Mexico.

#### 14:00-15:00 Lunch

#### 15:00-16:30 Session VII (Room B-10<sup>th</sup> Floor): Special Topics I

Chair: Samuel Seaman, Professor, Pepperdine University, USA.

- 1. Eunjeong Kim, Professor, Pukyong National University, South Korea. Characteristics of Social & Family Service Provision in Korea.
- 2. Susan Solecki, Assistant Clinical Professor, Drexel University, USA. The Overuse of Digital Technology and Emerging Antisocial Behaviors of Youth.

21:00-23:00 The Pragmatic Symposium of the Conference as Organized in Ancient Athens with Dialogues, Food, Wine, Music and Dancing but fine tuned to Synchronous Ethics

Tuesday 25 July 2017		
07:30-10:30 Session VIII: An Educational Urban Walk in Modern and Ancient Athens		
<b>Chair:</b> Gregory Katsas, Vice President of Acad The American College of Greece-Deree College		
Group Discussion on Ancient and Modern Athens.  Visit to the Most Important Historical and Cultural Monuments of the City (be prepared to walk and talk as in the ancient peripatetic school of Aristotle)		
11:00-12:30 Session IX (Room A-10 <sup>th</sup> Floor): Politics II	11:00-12:30 Session X (Room B-10 <sup>th</sup> Floor): Business & Economics - Technology III	
Chair: Jim Clark, Professor, University of Winnipeg, Canada.	<b>Chair:</b> George Saridakis, Professor, Kingston University, UK.	
<ol> <li>Betty Dobratz, Professor, Iowa State University, USA, Lisa Waldner, Professor, University of St. Thomas, USA &amp; Luke Turck, Iowa State University, USA. US President Donald Trump and His Campaign Connections to the White Nationalist Movement and the Alt-Right.</li> <li>Moshe Yitzhaki, Professor, Bar-Ilan University, Israel &amp; Aminadav Shmuel Yitzhaki, Lecturer, Rehovot Teachers College, Israel. The Common Political Dilemma: To Fight from Inside or Outside?!</li> <li>Shahira Fahmy, Professor, University of Arizona, USA &amp; Ahmed Al-Rawi, Assistant Professor, Concordia University, Canada. Social Media Use in the Diaspora: The Case of the Syrian Community in Italy.</li> </ol>	<ol> <li>Dae Seung Choi, Research Fellow, Korea Institute of Science &amp; Technology Evaluation and Planning (KISTEP), South Korea. The Effect of R&amp;D Subsidy and Tax Reduction during Economic Recession.</li> <li>Joao Miguel Cotrim, PhD Student, ISCTE Business School, Portugal. Sharing Economy: Crafting Temporal Identity and Legitimacy Claims as an Emergent Category.</li> </ol>	
12:30-14:00 Session XI (Room A-10 <sup>th</sup> Floor): Racism, Education & Other Essays	12:30-14:00 Session XII (Room B-10 <sup>th</sup> Floor): Business & Economics - Technology IV	
Chair: Ari Santas, Professor of Philosophy,	Chair: George Priovolos, Director, Center	

# Department of Philosophy and Religious Studies, Valdosta State University, USA.

- 1. Mehmet Sanver, Assistant Professor, Uludag University, Turkey & Ozgur Erakkus, Assistant Professor, Ataturk University, Turkey. An Outlook on Different Cultures in Education at Schools Conducting Alternative Educational Approaches.
- Aviva Lavan, Lecturer, Zefat Academic College, Israel & Maya Ben Simhon, Lecturer, Zefat Academic College, Israel. Mobility towards the Public Sphere among Female Arab Students through Education and Professionalization.
- 3. David Woodger, Lecturer and Programme Convenor, University of London Goldsmiths, UK. Pedagogy in Teaching Race and Racism in the Academy.

# for Small and Medium-Sized Enterprises (CSME) & Professor, Iona College, USA.

- 1. George Saridakis, Professor, Kingston University, UK, Yanqing Lai, Edinburgh Napier University, UK, Rebeca I. Munoz Torres, Westminster University, UK & Anne-Marie Mohammed, The University of the West Indies, Jamaica. Actual and Intended Growth in Family Firms and non-Family Owned Firms: Are they Different?
- 2. <u>Fulya Tasel</u>, Assistant Professor, Maltepe University, Turkey & Ebru Beyza Bayarcelik, Assistant Professor, Istanbul Gelisim University, Turkey. Mysterious Relation between Innovation and Export Behaviour.

#### 14:00-15:00 Lunch

#### 15:00-16:30 Session XIII (Room C-10<sup>th</sup> Floor): Special Topics II

**Chair:** David Woodger, Lecturer and Programme Convenor, University of London Goldsmiths, UK.

- Jim Clark, Professor, University of Winnipeg, Canada. More on the Scientific Nature of the Social Sciences.
- 2. <u>Cecile Gardies</u>, Professor, Ecole Nationale Supérieure de Formation de l'Enseignement Agricole (ENSFEA), France & <u>Laurent Faure</u>, Professor, Ecole Nationale Supérieure de Formation de l'Enseignement Agricole (ENSFEA), France. Co-teaching between Librarians (-Teachers): Mediation of Information Knowledge and the Professional Development.
- 3. Laura Green, Senior Lecturer, Bath Spa University, UK. Prison Mantras and Prisoner Narratives: Game Design and Discourses of Choice with Young Offenders.
- 4. Nancy Ellen Dodd, Academic Editor, Pepperdine University, USA & Doreen E. Shanahan, Lecturer, Pepperdine University, USA. The Phenomenon of Social Change: A Unified Framework for Evaluation.

#### 21:00- 22:30 Dinner

# Wednesday 26 July 2017 Educational Island Tour or Mycenae and Epidaurus Visit

# Thursday 27 July 2017 Delphi Visit

#### Perla Arianna Allegri

PhD Student, University of Turin, Italy

# The Privatisation of Social Control in the Era of Electronic Monitoring Technologies

In the last few decades, Electronic Monitoring (EM) technologies have increasingly been deployed as an effective tool for criminal justice.

EM has been embraced over 30 countries worldwide thanks to its capability to reduce prison overcrowding and contain the costs of new buildings by acting as an alternative to prison.

Although Electronic Monitoring has been managed by private sector agencies in several countries, though, punishment remains a quintessential function of governments. This is the reason why some could criticise the privatisation of penal control.

The proposal of this paper is to analyse the issue of the increasing privatization of whole fields of criminal justice systems and to understand if this privatisation could be one of the causes of the increasing expansion of social control.

Private companies have developed a huge amount of electronic devices and software to monitor offenders' lives, in order to contribute in creating the so called net-widening phenomenon.

EM was originally designed to provide an alternative to incarceration but it has entailed a widening of the penal net: not only by creating new forms of punishment but also by including an ever wider group of citizens in the "prison archipelago".

The research will point out the role of private entrepreneurs in the development of new forms of social control and how they contributed to the expansion of the crime control system by central governments.

#### Ayla Ogus Binatli

Professor, Izmir University of Economics, Turkey

&

## Alper Duman

Associate Professor, Izmir University of Economics, Turkey

## Efficiency of SMEs in the Plastics Sector in Izmir

This paper analyzes the efficiency of SMEs in the plastics sector in İzmir, Turkey. The data is from the İzmir Labor Market Research Project which was carried out by a partnership between the İzmir Chamber of Commerce, İzmir University of Economics, The Turkish Statistical Institute-İzmir and the Turkish Employment Agency (İŞKUR) during the months of June through August of 2010. A household survey was complemented by a survey of local businesses with the aim of obtaining a map of both the supply side and the demand for labor. 75 SMEs operating in the plastics industry in Izmir responded to the survey. A cluster analysis is undertaken on this ample of 75 SMEs. The average age of the SMEs is 7.55 years. The average number of employees is 13. The SMEs in the sample will be clustered according to efficiency levels based on capacity utilization rates and the future investment expectations of the clusters will be analyzed.

#### Giulia Boi

PhD Student, University of Cagliari, Italy

# The Influence of Entrepreneur's Social Network on Investor's Decision Making

Previous studies on venture capital investment criteria have mainly focused their attention on how factors related to the product, team's (personal and human capital) characteristics, and market influence the investor's decision making process. However, despite the wider interest in the role of social capital in general and networks in particular in entrepreneurship, there is a scarce literature about the role played by the entrepreneur's social network in this decision. The analysis of entrepreneurial social network may have an impact on the investor's decision for two reasons. Firstly, it increases the probability of new ventures' survival providing them access to fundamental resources such as financial funds, emotional support, or knowledge at lower cost. Secondly, it contributes to reducing the asymmetry of entrepreneur's information regarding the managerial and leadership skills. This study explores the extent to which investors conduct an entrepreneur's social network analysis. If they do so we determine with which methodologies and what are the most valuable characteristics of the start-up network for the investors. The study participants are Scottish investors who operate as private and government venture capitalists and business angels, and were selected through purposive sampling. The content analysis of semi structured interviews suggests that entrepreneur's social network analysis is conducted by investors and that some ties are considered differently according to investor's experience and background.

#### Dae Seung Choi

Research Fellow, Korea Institute of Science & Technology Evaluation and Planning (KISTEP), South Korea

## The Effect of R&D Subsidy and Tax Reduction during Economic Recession

#### **Background**

- R&D investment is characterized as public good that has positive externality, thus R&D investment in the private market tends to be less than the optimal level (market failure).
- The objectives of R&D related subsidy and tax reduction in Korea is to boost R&D among the private firms and correct the market failure.
- Subsidy is primarily provided through government R&D programs such as royalty payment. However, it can cause market distortion because only selected firms benefited.
- Tax reduction has less market distortion, but start-up firms may not have benefit if no earnings for the period.
- And according to Schumpeter, the economic cycles are caused by technological innovation. Fluctuation in innovation cause fluctuation in investment and those cause cycles in economic growth. Thus, he argues that firms should expand R&D investment during the recession to increase productivity.
- While most OECD countries showed the decrease of innovation activities during the 2008-09 recession, some countries including Germany increased R&D investments.

# Hypothesis

- 1. During the recession, government R&D incentives stimulate private R&D investments, and its effect is stronger than the normal period.
- 2. During the recession, the effect of government R&D-related subsidy and tax reduction differs by the types of firms such as large, SME(including start-up companies).

#### **Data and Econometric Model**

 Panel data from 2,751 firms that received both subsidy and tax reduction from 2007 to 2009. 7,038 firm-year samples (large -1,338, SME - 5,700) • Due to the possible endogeneity issue between tax reduction and R&D investment, 2SLS (Two-Stage Least Squares) is used

#### Results

The direct subsidy is conducive for the private R&D investment during 2008~2009 crisis, yet the coefficient of complementarity decreases. The fact demonstrates that although the size of subsidy decreased, Schumpeterian innovative activities which is countercyclical are supported. On the contrary, tax credit leads to crowd-out effect proving that tax support during the crisis does not complements private R&D investment.

#### Jim Clark

Professor, University of Winnipeg, Canada

#### More on the Scientific Nature of the Social Sciences

Previous work has demonstrated marked differences among the social sciences in one indicator of their scientific nature, namely, the proportion of pages in introductory texts that contain empirical findings in tables and figures. By this measure, psychology and sociology were more scientific than anthropology and political science. The present research applies this technique to other disciplines that claim a social science orientation, and also examines whether the scientificity of a discipline extends equally to sub-areas, including both applied and basic specializations. The research has implications for the classification of academic disciplines in the social sciences and related areas, for the determination of distribution requirements in academic programs, and for ongoing debates about evidence-based treatment and the relationship between basic research and practice.

#### Joao Miguel Cotrim

PhD Student, ISCTE Business School, Portugal

# Sharing Economy: Crafting Temporal Identity and Legitimacy Claims as an Emergent Category

Typically involving the use of information technologies to link different stakeholders with the goal of using surplus resources in the creation of valuable products and services, the sharing economy (SE) is growing at an impressive rate across the globe (Cohen & Kietzmann, 2014). However, in general there is a lack of common understanding of SE and its underlying mechanisms (Knote & Blohm, 2016). Despite this ambiguity, SE represents a clear change in how businesses are organized, and many established companies are looking at SE businesses as sources of inspiration to undertake improvements in their own business models. In this context, SE is raising a number of questions related to conventional management theories. As an emergent category, SE should be an important resource for the establishment of organizational identity and legitimacy, especially in new business. As innovative organizations, SE entities are coming up with divergent business models whose characteristics are only partially described. In this research, we address these by studying how has the category of SE evolved, that is the processes by which external audiences are giving identity legitimacy to SE as a category. To answer this research question, were conducted two studies: 1) a literature review on how new categories emerge and legitimacy is construed; and 2) an historical analysis of the expression SE or its equivalents, which implicated the collection of secondary data. More precisely, content analysis was conducted to identify the mechanisms used by different actors to establish SE as a legitimate category. This paper presents a more robust framework and detailed understanding of the sharing economy field in its nascent dimension.

#### **Betty Dobratz**

Professor, Iowa State University, USA Lisa Waldner

Professor, University of St. Thomas, USA

b

#### Luke Turck

Iowa State University, USA

# US President Donald Trump and His Campaign Connections to the White Nationalist Movement and the Alt-Right

One of several major concerns in the US after the Presidential election victory of Donald Trump has been his reported connections to the traditional white power movement and to the Alt-Right.

Although criticized by mainstream social media for his racist remarks, Trump successfully used a populist type appeal to US voters who were seeking social change. In this paper we examine some of the purported connections of Donald Trump to both the more traditional white power movement and to the Alt-right. We discuss how both the Trump organization and the white power and alt-right have framed their relationships with each other. Among the connections to the white power movement we look at the support of two particular leaders of the white nationalist movement, David Duke and Pastor Thom Robb, both who have served as leaders of the Knights of the Ku Klux Klan. American Renaissance and Stormfront are other examples of organizations that have supported Trump. The appointment of Stephen K. Bannon as chief strategist and senior counselor to the president and other appointments as well as the rhetoric of Richard B. Spencer who coined the term "alt-right" will also be explored.

#### Nancy Ellen Dodd

Academic Editor, Pepperdine University, USA

&

#### Doreen E. Shanahan

Lecturer, Pepperdine University, USA

## The Phenomenon of Social Change: A Unified Framework for Evaluation

Social innovation does not always occur as a planned response to needs. Sometimes it occurs serendipitously by unexpected means from unexpected sources and with unexpected outcomes. This study explores the case of Skateistan and how a social innovation in a wartorn country can have rippling effects globally. We will discuss how a chaos theory model can evolve into social change models and whether these can offer a framework for replicating this phenomenon. When Oliver "Ollie" Percovich traveled to Kabul, Afghanistan, he did not know that riding one of his three skateboards through the streets of this restricted society would change his life and open opportunities for educating hundreds, even thousands, of poverty-stricken street children. Skateboarding became the means of bringing together street children with privileged children, of giving girls, who had previously been sequestered and not allowed to participate in sports, to receive an education and to develop into leaders. Skateistan, a combination of the words skateboarding and Afghanistan, provides a safe, indoor skatepark as the draw, while combining education, health, and arts programs and developing leadership skills.

Currently, operating in four locations, Kabul and Mazar-e-Sharif in Afghanistan, Phnom Penh, Cambodia, and most recently Johannesburg, South Africa, Skateistan has received more than two dozen global requests for new skate school sites. However, replicating this successful model has not been without its problems. While the central organization provides structure, training materials, personnel, funding, and other resources, the goal has always been for local ownership to develop and to be responsible for each skate school. The top-down central organization structure has not been conducive to developing that local ownership. Based on the skateboarding ethos of the non-comformist and the tempered radical of a global traveler and entrepreneur, the questions is whether this successful program can be replicated, or whether what needs to be replicated are local leaders with the sacrificial entrepreneurial efforts and the ethos of Skateistan's founder. This paper uses Skateistan as a case for examining a social

innovation through the lens of various conceptualizations and theoretical perspectives conceptualized as a unified framework in an effort to better understand how such phenomena arise, evolve, and scale as agents for social change.

#### **Nazif Durmaz**

Assistant Professor, University of Houston - Victoria, USA

## Democracy and Inter-regional Trade Enhancement in Sub-Saharan Africa: Gravity Model

Regional Trade Agreements (RTAs) have been advocated as one way of securing trade liberalization with the IMF and World Bank. The present paper empirically investigates the effects of RTAs and focuses on the linkage between democracy and intra-regional trade using the gravity model of bilateral trade flows using a set of panel data of 46 African countries during 1995-2014 periods. Our results indicate that there is strong and statistically significant association between democracy and the level of trade between sub-Saharan African countries. The tested control variables such as RTAs, distance, common language, border, and colonial links are also found to be important factors.

#### **Shahira Fahmy**

Professor, University of Arizona, USA

&

#### Ahmed Al-Rawi

Assistant Professor, Concordia University, Canada

# Social Media Use in the Diaspora: The Case of the Syrian Community in Italy

Soon after the events of the so-called "Arab Spring", a mostly Sunni revolt erupted in March 2011 against the Alawite regime of Bashar Assad. Soon afterwards, different armed factions such as the Free Syrian Army, Al-Nusra Front and the Islamic State began fighting each other, creating one of the worst humanitarian crises since WWII. After several years of conflict millions of Syrian migrants and refugees have fled, forced to take perilous roads by sea or land in order to reach safer countries, and are now the largest national group applying for asylum. While few Syria's neighboring countries, welcomed most of the refugees, thousands sought asylum in Europe. This study is an empirical examination of visuals and related texts posted on a popular Facebook page of a Syrian immigrant community in Europe as its members engage with their homeland and their host country. Findings provide an understanding into how the Syrian community living in Italy produced visual and textual materials posted on social media. It represents one of the first studies that empirically investigates images posted online by an immigrant community. The work involves the analysis of over 17,000 comments and almost 1000 photos on Facebook. This case study offers a unique insight into parameters that could serve as a "community profiling" tool for policy-makers to better understand the characteristics of this diaspora community of migrants.

#### Jose Carmen Garcia Flores

PhD Student, Universidad Autónoma del Estado de México, Mexico **Jesus Gastan Gutierrez Cedillo** 

Research Professor, Universidad Autónoma del Estado de México, Mexico

#### Miguel Ángel Balderas Plata

Professor, Universidad Autónoma del Estado de México, Mexico

#### José Isabel Juan Perez

Professor, Universidad Autónoma del Estado de México, Mexico

# Systematization of the Traditional Peasant Knowledge at South of State of Mexico

The aim of this paper is to present a case of application of a Theoretical and Methodological Model for systematization of peasant knowledge about agriculture practice of family orchards, it is a proposal that involve the social participation, community organization and environmental education, in three localities of the State of Mexico. The methodology proposed is, through participatory workshops, obtain the ecological knowledge from farmers that is related to management of agroecosystems with family orchards. With the gathered information, make the analysis for interpretation, so that permit identify aspects to origin, application, evolution transmission of traditional knowledge. As a last step for the systematization of knowledge consist an important reflection that includes the confrontation of empirical experience with the theoretical formulations that exist. The importance of this research about the knowledge associated with family orchards, is due to they provide products for family subsistence, allow the conservation of germplasm in situ, favors the integration of the family, community integration and consider bring of environmental goods and services. Their management is based on the vernacular and rational experience to use natural resources available, and represent an alternative for sustainable local development. However, these systems are in a process of disappearance that is caused by urban growth, migration, loss of traditional knowledge for orchard management, lack of maintenance, among other problems that lead to the abandonment of family orchards. The study is based on theoretical framework of Agroecology, Environmental Education and Systematization

#### **Cecile Gardies**

Professor, Ecole Nationale Supérieure de Formation de l'Enseignement Agricole (ENSFEA), France

&

#### **Laurent Faure**

Professor, Ecole Nationale Supérieure de Formation de l'Enseignement Agricole (ENSFEA), France

# Co-teaching between Librarians (-Teachers): Mediation of Information Knowledge and the Professional Development

The librarians (-teachers) in France teach the concept of "information" as "communicated or communicable knowledge" (Meyriat, 1981) to students at several moments of their education. This institutionally prescribed instruction does not go without saying as the mastery of the knowledge composing this concept is still sometimes unclear for the librarians -teachers) themselves (Gardiès, 2006, 2012). But global demands for information literacy have grown exponentially, as several authors like Woody Horton, Virkus or Johnston and Webber "the adoption of informational behavior that makes it possible to identify, whatever channel or medium is used, information that is adapted to the needs and leads to a reasonable and ethical use of Information in society "(Johnston, Webber, 2002) or "the informationliteracy movement in European countries, similar to other countries, has evolved from precursors such as library instruction, bibliographic instruction and user/reader (...) Although the majority of information literacy initiatives and programmes in Europe have been initiated in recent years. .." (Virkus, 2003) have shown. It is from this paradox that an experiment of coteaching has been set up between two librarians (-teachers) to teach the concept of information (Fauré, 2017). We propose in this paper to analyze this practice of co-teaching from the mediation of the produced information knowledge to understand the process of professional development. We consider that the mediation of knowledge as an intermediary potentially creates alternatives spaces (Régimbeau, 2011) which authorizes joint productions. Mediation covers technical, linguistic and symbolic dimensions (Gardiès, 2012). Professional development is often collaborative and can be defined as "any form of professional learning in which teachers engage freely within a collaborative group ... .the collaborative process is linked to the quality of the relationship and to communication "(Dionne, 2003).

Three categories emerge: self-vision (personal prism and colleague's prism), learner posture (motivation for learning and openness to

# 4th Annual International Conference on Social Sciences, 24-27 July 2017, Athens, Greece: Abstract Book

transformation) and critical reflection. In a first step, a theoretical exploration of the notions of information, mediation and professional development will allow to pursue an analysis of this practice of coteaching. From a methodological point of view, we will rely on a coteaching system on a pedagogical session on information and on ante and post-session interviews with the two librarians (-teachers). Therefore, we question the mediation of information knowledge and the professional development of librarians.

#### Eti Gilad

Lecturer, Achva Academic College, Israel

&

#### Liliane Steiner

Lecturer, Hemdat Hadarom Academic College, Israel

# On the Threshold of the Public Sphere: Mothers, Daughters and Higher Education

Women have been in the public sphere for several decades. Still, women are confined by motherhood. Motherhood designs their future as well as their choices regarding their careers. This study probes the correlation between mothers' professions and daughters' choice in education. The study was conducted in a qualitative method as a case study in order to obtain insights about occurrences in the contexts and actual locations in which they transpired. Central themes in the data were content analyzed and a triangulation between the researchers was performed. 23 pre- service teachers were asked to interview their mother about their conception on women's careers. The findings show that though the mothers broke through prejudices at the time, got higher education, and worked outside the home for years, their conceptions regarding women's careers are deep- seated in patriarchal perceptions of motherhood. The findings demonstrate that the postmodern daughter stagnates in terms of self- realization and chooses to remain on the threshold of the public sphere because of motherhood. Three main models were deduced from the findings: the threshold model, the duplication model and the stagnation model. The research recommendations are as follows: gender issues should be taught and discussed both in schools and in colleges, pre-service teachers should be involved in activities in the external public sphere reserved to men, they should be encouraged to run projects that promote change and advancement of girls and women in society.

#### Laura Green

Senior Lecturer, Bath Spa University, UK

# Prison Mantras and Prisoner Narratives: Game Design and Discourses of Choice with Young Offenders

The special positioning of young offenders within the British Youth Justice System as separate from adult offenders, feeds and is fed by a swath of competing and contradictory discourses (Fergusson, 2007; Muncie, 2006; Muncie and Goldson, 2006). Legally identified as children, young offenders carry differentiated status and are therefore categorised separately to adult offenders. The youth justice system in the UK evolved to variously conceptualise, and therefore serve, young offenders as simultaneously victims of circumstance (passively at risk); and agents of choice (actively deviant). Historically, children found in breach of the law were conceptualised within a discourse of victimhood, as subjects of psychological and social issues, resulting in approaches to practice in youth justice that reflected a 'welfare' stance. More recent policy shifts, described by Muncie (2008) as a 'punitive turn', refocus approaches towards 'justice' with an emphasis on personal responsibility and punishment. The simultaneous application of these contradictory discourses results in a welfare/justice binary within young offender institutions.

Project Tech worked with five young men (aged 14-17 years) imprisoned at a large secure children's home in the north of England. The project aimed to equip the young men to design and develop narrative based video games of their own choosing. The researchers introduced the young men to the concept of game design and held workshops where participants designed and created narrative games using a design program called Twine®. In addition, the young men engaged with focus group discussions exploring their experiences of the project and researchers observed aspects of prison life. This paper considers the ways in which this project offered a discursive exploration of choice-making in young offenders. Findings suggest that young offenders negotiate competing discourses of youth justice and take up myriad subject positions influenced by shifting, competing, hierarchical and contextual structures.

Muncie, J. (2008) 'The `Punitive Turn' in Juvenile Justice: Cultures of Control and Rights Compliance in Western Europe and the USA'. Youth Justice, August 2008, vol. 8 no. 2, pp. 107-121

#### Mercedes Gumbau Albert

Associate Professor, University of Valencia, Spain

&

#### Joaquin Maudos Villarroya

Professor, University of Valencia, Spain

# Entrepreneurial Intentions and Economic Conditions: Differences by Size of Business and Technological Intensity

In recent decades the phenomenon of entrepreneurship has become very important for the development of the regions since the come of the benefits that could be derived from this are the growing level of employment, poverty reduction and the development of new technologies and innovation.

For this reason, in this paper entrepreneurship of the Spanish regions using an indicator of entrepreneurial capital of the autonomous communities is analyzed. Macroeconomic conditions such as demand behavior or the degree of economic stability determine the context in which entrepreneurs identify opportunities and decide if they are going to undertake. Furthermore, the probability of finding adequate funding and different cultural aspects such as social assessment of the country to the entrepreneur and attitudes to risk failure are fundamental factors affecting the formation of vocations to undertake. However, in situations of crisis like the current great recession, there may be other various reasons such as lack of work.

Therefore, this paper analyzes the impact of the crisis on the differences in the state of entrepreneurship of the Spanish Autonomous Communities. For this, state behavior of the rate of entrepreneurship in the expansion and in the crisis period is compared, specially putting emphasis in companies of different sizes and different technological intensity sectors. The results show the strong impact of the crisis on the rate of entrepreneurship in all regions but particularly in those traditionally more entrepreneurial. In addition, the crisis period accompanied by an increase in the rate of entrepreneurship in low-technology sectors reflecting an increase of entrepreneurship by necessity and not by the existence of steechnological opportunities.

#### **Arnel Joven**

Assistant Professor and Chair, History Department, University of Asia and the Pacific, Philippines

# Making Use of Medical Social Sciences in Medical Education in the Philippines: Case Studies and Action Research

Since the beginning of medical education in the Philippines in the Spanish colonial period, and throughout the succeeding American colonial period, focus has always been on western scientific medical curriculum. In the succeeding decades leading to the twenty-first century, the medical curriculum has primarily been organized in which the medical profession is presented as purely a hard physical science. According to research findings conducted by medical anthropologists in the Philippines, there exists a cultural and psychological gulf between medical professional and the patients that they serve in the real world. In recent times however, efforts have been made in Philippine medical universities to incorporate medical social sciences into the education of medical, nursing, and technical students. There is much that would-be medical professionals need to be equipped with in order to prepare them in the medical field.

In this regard, this study has taken a look at the joint collaboration of medical anthropology, medical sociology, medical geography, history of medicine, health politics, and social psychology with medical science in order to create better awareness and understanding of patients. In the case of medical professionals, the urgency comes with the fact that patients are human persons who belong to cultural and social backgrounds that pure laboratory-based science cannot address. The study examined selected medical universities and the various programs that has incorporated medical social sciences into the medical education curriculum. Following selected models in medical anthropology and history, this research has taken a look at the urgency of "humanising" medical professionals in the hospital and clinical field settings in the Philippines. Action research, through case studies present promising developments in enabling and encouraging an academic partnership between the physical and social sciences, at least in the medical academia.

#### **Eunjeong Kim**

Professor, Pukyong National University, South Korea

# Characteristics of Social & Family Service Provision in Korea

This study investigates the current features of social service provision system focusing on the core institutional traits of the system and community environment. Specifically, the study analyzes the differences in the contents and characteristics of social service provision, according to the community types, such as metropolitan area, medium size cities, and rural area. Also, this study examines social services for the family, with the specific focus on the service provision system. Since service provision structures or types may vary according to the provision environment, the comparative analyses were also conducted based on the regional characteristics, such as big city, small/mid-sized city, and rural areas. The study utilizes the raw data from '2015 Social Service Demand and Provision Survey', which interviewed 4,100 social service organizations.

The major findings from this study are two-folded. Firstly, results from analyses show that the gap among metropolitan area, medium cites, and rural area is not so much bigger at the services by 'organization with government subsidy' than in those of both of 'social voucher organization' and of 'profit organization'. 'Social voucher organizations' show the distinct differences in terms of the focus points on the users, while profit organizations do in terms of the policy demands to the public sector. In rural area, social voucher organizations act like organizations with government subsidy whereas they do profit organizations in the urban area. Research findings show that the social service provision types utilizing market mechanism (such as social voucher and profit organization) are not so well fit into the characteristics of rural area. Secondly, results suggest that family social services differ from general social services in terms of provision subsystems and their relationships. In addition, the regional differences were found in the characteristics of service provision system as a whole. These results may serve as useful basic information for the future development of Korean social service policies or programs more suitable to the specific regional characteristics.

#### Aviva Lavan

Lecturer, Zefat Academic College, Israel

Кт

#### Maya Ben Simhon

Lecturer, Zefat Academic College, Israel

# Mobility towards the Public Sphere among Female Arab Students through Education and Professionalization

The lecture is based on a study examining the relationship between the acquisition of education and professional development by female Arab students in Israel as a Minority group and their Mobility from the private to the public sphere, as well as examination of the effect of their self-efficacy on their motivation to select an academic field.

Studies have examined the relationship between acquiring education and socio-economic mobility, finding a direct positive correlation between the two. Much has been published regarding the relationship between self-efficacy and motivation, but there is a need for an updated examination of these variables in the context of selecting an academic field by Arab females belonging to a collectivist society which emphasizes promotion of the community's welfare over self-realization. The socio-cultural context has a crucial influence over selection of a profession. Arab female students are more influenced than their male counterparts, and tend to base their choices on advice provided by others, and respect authority regarding their professional aspirations.

The lecture discusses the importance of higher education among female Arab students, and the relationship between self-efficacy and motivation, and between these and making professional choices, while relating to cultural influences and demographic variables. The study included 160 female Arab students studying in different departments at Zefat Academic College. Qualitative research methods were used, employing closed-ended questionnaires examining the research variables.

The significance of the study lies in strengthening existing knowledge regarding the relationship between self-efficacy and academic motivation and choosing an academic field among female Arab students. In addition, the findings may assist us in developing an intervention program aimed at strengthening these variables among the students so as to allow them to become better integrated in their professions and in the community.

#### **Andre Le Roux**

Associate Professor, University of Poitiers, France
Marinette Thebault

Associate Professor, University of Poitiers, France

# Henry Ralambondrainy

Professor, University of Reunion Island, France

# An Exploratory Research of Consumer Boycott Profiles

Boycott is a major issue for organizations. It can target any organization: producers, retailers, banks, financial institutions, non-profit-making organizations, governments, TV networks, utilities (Friedman, 1985). Boycott affects firms through their products, their corporate or product brands, either directly or indirectly in a lobbying strategy.

The variety of definitions shows that the concept of boycott is very rich. Boycott may be spontaneous vs organized, consumerist vs political, preventive vs punitive, local vs global, expressive vs instrumental, direct vs indirect, demonstrative or not, contagious or not (Friedman, 1991, 1995; Davidson, 1995; Simon and Joffre, 1997). Besides, research consider boycott mostly as an organized group phenomenon and focus on a single case of boycott.

This research defines and explores different forms of consumer boycott. It proposes a typology of consumer boycott that combines different facets of the behavior and the type of transaction according to Berne theory (1977).

A quantitative research investigates the individual behavior of 250 boycotters against products, brands, firms, and/or states, either organized or spontaneous. Data are analyzed using Multiple Correspondence Analysis and Hierarchical Clustering method.

Six consumer boycott profiles are identified based on target, goal, argument, geographical extent, degree of organization, proselytism, contagion and activism, kind of transaction. Results confirm that boycott is multidimensional and firms face different types of boycott. Two boycott profiles target corporate brand specially meanwhile two others target country brand with producers and distributors being boycotted through indirect boycott. Besides, one profile, spontaneous-individual-silent boycott, challenges definitions that limit boycott to a collective and organized phenomenon.

This research attempts to capture the depth and variety of boycott. Thanks to its multidimensional approach, it differentiates different  $4^{\text{th}}$  Annual International Conference on Social Sciences, 24-27 July 2017, Athens, Greece: Abstract Book

forms of organized boycott and highlights individual, spontaneous and silent boycotts. The results may help policymakers to design plans of action and communication adapted to a boycott profile.

#### Marco Mazzocca

PhD Student, University of Padua, Italy

&

### Paolo Sommaggio

Associate Professor, University of Trento, Italy

# Educate through Debate: The Project "A Suon di Parole"

The paper introduces the educational project on the debate named "A suon di parole". It is a project born in 2010 from the collaboration between the Faculty of Law of the University of Trento and IPRASE (provincial institute for research and educational experimentation of the Autonomous Province of Trento, Italy) in which, over the years, have joined the City of Trento and Rovereto.

The project aims to develop, in a fun and competitive manner, the ability of high school students to argue and counter-argue. To do this, real tournament where to play games structured arguments and counter-arguments, have been organized. Thereby, it was possible to notice how the dialectical confrontation, joined as a sporting competition, was able to promote in young people the desire and the capacity to compare their own reasoning with those of others in an independent manner. Thus, through careful selection of issues, it was possible to notice how each student, regardless of his/her personal had the opportunity to learn, understand, and, history, has beliefs occasionally, change his/her through the confrontation with other students.

Indeed, the purpose of the game is not to present pre-reasoned formulas to students in order to impose them a specific way to think or to speak, but rather to create a game field where they are free to compete with each other. In this sense, therefore, in order to develop the autonomy of their thinking and, at the same time, increase the integration and social cohesion, teaching takes place through the experience of judicial debate (in which two parties clash in Court) and not through the lectures. In this way students approach the world of rules (legal, logical and ethical) through a kind of "trial game", thus developing the ability to support their ideas through the oppositional comparison.

# Terry Mizrahi

Professor, Hunter College - City University of New York, USA Yossi Korazim-Korosy

Senior Lecturer, Zefat Academic College, Israel

### Martha Garcia

Assistant Professor, Marist College, USA

&

### Fred Riccardi

Adjunct Assistant Professor, Columbia University, USA

# Citizen, Client and Community (CCC) Participation in Decision Making

Citizen, client and community (CCC) participation refer to related concepts in which individual or collective cohorts take part in or share in organized decision making processes related to a service, neighborhood or issue. For social scientists and professional practitioners alike, reasons and ways to engage the residents at the local, regional and national levels are essential for democratic countries. Terms such as empowerment, involvement, and participation are commonly used to assert a range of CCC participatory processes that include people affected by a problem in solving that problem. Because these concepts are used in overlapping and imprecise ways, their meaning applied to actual community life is vague and ambiguous at times.

In this paper, we present the results of structured dialogues by two cohorts representing different professional groups, using a simulated prototypical low income urban community scenario in the US. They were brought together because of their professional identity and experiences in working with community organizations. The purpose was understand how different professions problem-solve when they are in mono-disciplinary and inter-disciplinary groups. These six professions – social workers, lawyers, nurses, physicians, psychologists and public health professionals — were chosen because of the frequency with which they (or a specialization within them) appeared in the literature as engaged in academic-community partnerships. Specifically these cohorts were asked to address five tasks: Identify a community health problem that should get highest priority; Identify goals and objectives to address the problem; Develop a strategy and/or a program to solve the identified problem; Define and measure success; and Identify other professions and/or organizations who need to be involved in order to achieve goal(s) and strategies selected. Each of the groups was observed and audio taped with their permission. Grounded theory guided the qualitative analysis. We developed a coding schema based on identifying categories, properties, and concepts, and then applying them back to the data set. Frequency of responses for the major codes were collected for the purpose of examining the similarities and differences among and within the professional cohorts.

In this paper, we concentrate on the concept of "community" in its many meanings as it surfaced in our 12 structured dialogue groups. Among the most important findings, is that the term "community" emerged spontaneously in each of the groups regardless of profession. The pervasiveness of participants' emphasis on including "the community" in the simulation was stark since questions related to involving the "community" were not posed by the researchers. Their individual and collective views on the type, level, and meaning of "community" presented here were complex and multi-faceted. The results have reframed our thinking about the theory and practice of CCC participation, relevant for all democratic countries considering ways to increase civic engagement among its residents.

### **Isabel Moodley**

Senior Lecturer, University of South Africa (UNISA), South Africa

# Free Higher Education in South Africa: A Financial and Educational Conundrum

In South Africa, in 2015, students engaged in protest action demanding free higher education. The revolt was sparked by an announcement issued by the Administration of one of South Africa's leading public higher education institutions (viz. the University of the Witwatersrand (Wits)) that it would be increasing tuition fees by 10.5% in 2016. The prolonged and sometimes violent protests resulted in President Jacob Zuma declaring a moratorium on the increase of tuition fees for all public higher education institutions for the 2016 academic year.

Under South Africa's Constitution<sup>1</sup> 'further education' (which includes 'higher education'), is not an absolute right. In fact the relevant provision<sup>2</sup> is subject to the standards of reasonableness and progressive availability and accessibility. In my paper, I will evaluate the viability of providing free higher education in a developing country like South Africa. Some of the issues discussed will be:

- (a) A significantly high drop-out rate;
- (b) A decreasing budget for higher education; and
- (c) Whether the interventions put in place by universities (as organs of state)3 to assist needy students for the 2017 academic year are enough to sufficiently resolve issues of access and availability.

In this context, it will also be important to investigate whether the completion of a university degree is the only option available to South Africa's government to meet its constitutional obligations in terms of section 29(1)(b)? Could the government not consider other higher education alternatives like artisanal or technical colleges as a way of providing higher education to students and increasing access?

<sup>&</sup>lt;sup>1</sup> The Constitution of the Republic of South Africa, 1996 (hereinafter referred to as "the

<sup>&</sup>lt;sup>2</sup> Section 29(1)(b) of the Constitution provides that:

<sup>(1)</sup> Everyone has the right-

<sup>(</sup>a)...; and

<sup>(</sup>b) to further education, which the state, through reasonable measures, must make progressively available and accessible.

<sup>&</sup>lt;sup>3</sup> See section 239(b)(ii) of the Constitution.

# Olimpia Neagu

Associate Professor, "Vasile Goldiş" Western University of Arad, Romania

#### Doru Ioan Ardelean

Associate Professor, "Vasile Goldiş" Western University of Arad, Romania

&

#### Vasile Lucian Lazar

Associate Professor, "Vasile Goldiş" Western University of Arad, Romania

# Analysis of Sustainable Investment Possibilities Meant to Improve the Agricultural and Aquatic Ecosystems from the Depression of Oaş, County of Satu Mare, Romania

Humankind development and wellbeing are supported by the natural capital, consisting of natural ecosystems which provide the basis of material production (goods and services).

The aim of the study is to analyze possibilities of sustainable investments aimed to improve the condition of agricultural and aquatic ecosystems located in the Romanian geographical area called "Ṭara Oaṣului". This area situated in the northwestern part of Romania is very rich in un- and bad exploited natural resources due to the massive migration abroad of the labour force.

The ecosystems' services are meant to ensure increased fishery resources and protection against floods, and to provide water reserves for the irrigation of agricultural crops. All these are contributing to the sustainable development of the area, in order to meet the requirement of the local population food safety by ensuring a qualitative and quantitative increase of the food resources (increased agricultural -vegetal and fish- productions).

There are four investment possibilities: 1. Fish restocking of rivers; 2. Fish restocking of Călinești lake; 3. Establishment of stationary fish farms on Călinești lake; 4. Establishment of fish farms on the polders newly created near the river bed which also protect against flood and treats against nitries the water source dedicated to agricultural irrigation; 5. Re-swamping of dead arms of Tur River concomitantly with the their fish restocking.

After applying a mathematical model of multiple liniar regression to estimate the impact of each investment alternative depending the water quality, we conclude that even if the water quality is improving, the increase of the fish resource on the Tur River is not significant.

# $4^{\rm th}$ Annual International Conference on Social Sciences, 24-27 July 2017, Athens, Greece: Abstract Book

Another conclusion is that the condition of aquatic ecosystem is not significantly improved meaning that their services are not high enough to contribute to the sustainable development of the area, which leads us to the idea that investment in polders and re-swamping, and in intensively fish farming are more effective in order to ensure the local population food safety, as well as supplementary ecosystems services such as protection against floods and qualitative water reserves.

#### Asharaf Abdul Salam

Assistant Professor, King Saud University, Saudi Arabia

# Education's Impact on Fertility: The Case of King Saud University Staff Women, Saudi Arabia

Saudi Arabia has a less favorable position to demographic transition due to the traditions, culture, and norms. But with industrialization leading modernization, urbanization and educational improvement and lifestyle changes, values of children erodes. Thus, a study to investigate the value of education on fertility, entertained to capture this mere fact, specifically to analyze the role of education on fertility; variations created; economic variables; and contraception. This is based on a random sample drawn from a Riyadh based university, taking ever married Saudi Arabian women employees. Linear regression, logistic regression, one-way ANOVA, and chisquare analyses were carried out to depict the role of education on number of children and other related variables. Education has high predictive value on age at marriage, age of husband at marriage, ideal family size, and contraceptive use; although not predictive, it creates variations on number of children, years lived with husband and intended number of children. Education's association with economic variables - type of job, home ownership, and income as well as age of contraceptive users shows its prominence as a catalyst in the future of fertility in the Kingdom. Thus, the improving educational levels at current pace shall bring down fertility remarkably warranting attention, policy measures and population programs to retain it above replacement level.

#### Mehmet Sanver

Assistant Professor, Uludag University, Turkey

&

# Ozgur Erakkus

Assistant Professor, Ataturk University, Turkey

# An Outlook on Different Cultures in Education at Schools Conducting Alternative Educational Approaches

There are various educational concepts called as alternative educational approaches. These approaches have got some overall features like that; they have the individuals on their sight, they approach the individual integratedly, humane qualities take place in running, they prioritize preparing for life more than exams etc. There are similar features in mass education concepts as well, they are realized mostly by educators' personal efforts. It can be said that expectations of the government and preparations for exams are in the foreground in mass education concept mostly. Correspondences were exchanged with various schools from different countries which state that they apply alternative educational approaches. The schools were asked as 'Why did you prefer this approach?', 'Would you give information about the educational applications at your school?'. Multiculturalism, relationships with the members of different cultures and cults ect weren't In questions directly. But the school administrators and program coordinators who answered the questions touched on these subjects. At the Montessori and International Baccalaureate schools where the study were conducted, these subjects were emphasized; acknowledging other cults and cultures, respect to the differences, trainings aimed at the solution of disagreements, global citizenship, respect to others' rights, intercultural awareness, international educational perception.

# **George Saridakis**

Professor, Kingston University, UK
Yanqing Lai
Edinburgh Napier University, UK
Rebeca I. Munoz Torres
Westminster University, UK

&

#### **Anne-Marie Mohammed**

The University of the West Indies, Jamaica

# Actual and Intended Growth in Family Firms and non-Family Owned Firms: Are they Different?

Drawing on the literature that deals with motivation theory and family theory, we argue that the small business owner-manager's beliefs and attitudes towards growth embrace family oriented values that affect the growth strategy of family-owned firms. We investigate the growth behaviours of family-owned small firms that are managed by the family member(s) and by a professional manager, as well as nonfamily businesses in the UK. We find a negative combined effect of family ownership and management involvement on small business growth in workforce size and turnover. Specifically, we find that family firms that involve externally sourced managers in the day to day control of the business are no different from non-family owned firms, in terms of reporting actual growth in employment size and turnover during the 12 months before as well as expecting growth in workforce size and turnover in the 12 months after. We also observe a significant difference in anticipating sales growth between family-controlled and non-family-controlled firms. However, this difference is not explained by management regime.

#### Susan Solecki

Assistant Clinical Professor, Drexel University, USA

# The Overuse of Digital Technology and Emerging Antisocial Behaviors of Youth

Due to the heavy use of technology, youth are losing their skills for real interactions and social skills that actually require them to talk to someone in-person or on the phone (Rosche, 2015). Recent research found that 25% of people spend more social time on Facebook® and Twitter© than in real life or in-person (Rosche, 2015). Exposure to violence in the digital media has been shown to have biosocial effects on children. Violent media can impact a child's heart, brain, andcentral nervous system, subsequently effecting cognition which in turn can have untoward effects on the child's attitude and social behavior (Caban, 2008; Jarrett, 2005). Of most concern, suppression of chemicals governing cognitive rationale and human reasoning predisposes the child to little or no empathy toward either individuals and/or to society. Youth excessively exposed to violent video games are singularly similar to soldiers engaged in battle potentially impacting children's social role within society (Caban, 2008; Jarrett, 2005; Jipguep & Phillip-Sanders, 2003). The purpose of this presentation is to discuss the potential behavioral and developmental problems in youth related to technology use and media exposure and the implications for setting limits for children with technology by demonstrating to them that there is more to life through the development of human relationships as opposed to technological connections.

#### **Paul Stewart**

Senior Lecturer, University of the Witwatersrand, South Africa

# 'From the backs of the African Mine Workers': Working Time, the Racialised Value of Labour Power and Organised White Labour on South African Gold Mines: 1933-1977

Eclipsed by the emergence of the independent trade union movement of black workers in South Africa in the early 1970s, the meteoric rise of the National Union of Mineworkers (NUM) in the 1980s, the political role of this labour movement in the 1990s and similar recent foci (the demise of the NUM, the longest ever strike in South African labour history in 2014 on the mines, the formation of a new trade union federation), organised white labour's struggles were largely ignored. In fact, after the watershed and violent 1922 Rand Revolt, the literature suggests organised white labour did not achieve much thereafter for its members. The struggles of organised white labour over working time, however, continued throughout the period under review. What this article notes is that long hours, sustained for a century across racial categories, was also overlooked. It then shows that this largely forgotten struggle cannot be understood without understanding the inextricable relation between the labour power of black workers in the temporal struggles of organised white labour. Tracing this struggle over the period under review does service in demonstrating the case how the racialised value of labour power turns out to be arguably more significant than the 'cheap labour' thesis to explain the exploitation of black mine labour on the South African gold mines.

### Fulya Tasel

Assistant Professor, Maltepe University, Turkey

&

# Ebru Beyza Bayarcelik

Assistant Professor, Istanbul Gelisim University, Turkey

# Mysterious Relation between Innovation and Export Behaviour

This paper examines the relationship between innovation and export behavior in firm level. Main assumption of this study is that innovation such as opening new markets, increasing productivity, creating new products has a positive effect on firm competitiveness in micro level. In addition to this trade openness behavior of firms catalyze and transform knowledge and increase innovation performance. From a macroeconomic viewpoint, this U directional relationship causes to improve the trade balance as well as to increase economic growth. Based on the theoretical background, the primary purpose of the paper is to analyze the relationship between innovation performance of firms and their export behavior, and also the other specific factors that influence this relationship. In the study data will going to collect from Turkish firms which combines different questions related to innovation, structural characteristics and export behavior of companies.

#### **Emete Toros**

Faculty Member, Kyrenia University, Cyprus

&

# **Nilufer Turksoy**

Faculty Member, Eastern Mediterranean University, Cyprus

# City Branding: Residents' Perceptions of Kyrenia and Famagusta

Place branding literature commonly evaluates the image, identity and perception of popular places, in particular, those located in the competitive industrialised Western world (Gartner 2011; Zenker & Beckmann 2013; Acharya & Rahman 2016; Oguztimur & Akturan 2016), with a few exceptions in the far east (Chan & Marafa 2016). Most of these studies emphasize the challenge of place branding arising because of its multitude of stakeholders. The challenge of different stakeholders is heightened further because of the existing diversity within the stakeholders, such as residents, since they are shaped by "a multiplicity of groups of people that are bound to have varying and conflicting preferences, desires or attitudes" (Braun, Kavaratzis & Zenker 2013: 25). Residents, additionally, are indicated as the most influential target group of the places in question, since they have a key role in establishing a solid brand and acting as ambassadors for the locations (Zenker & Beckmann 2013).

Despite the abundance of academic articles, no progress has been made to evaluate empirically the residents' own brand perceptions of cities located on an island. However, residents with an island mentality are worthy of consideration precisely because they are isolated, since they perceive themselves (to a certain degree) as special compared with the rest of the world. Departing from this line of thinking, the aim of this research is to examine perceptions of city branding belonging to two different groups of residents living in two cities on the island of North Cyprus. We focus on the following question: What is the city brand perception of the different groups of islander residents of Kyrenia and Famagusta? Through applying in-depth interviews with (1) professionals and (2) graduate students, our empirical study will present evidence from Kyrenia and Famagusta, which are both on the sea front and famous for their universities.

### **Anthony Townsend**

Professor, Griffith Institute for Educational Research, Australia

# Principals as Leaders of Reading: Sustaining the Momentum

Since 2010 more than 1000 school leaders from across Australia have undertaken the professional learning called Principals as Literacy Leaders (PALL). The program of five one day modules over the course of a school year was designed to provide school leaders with the content knowledge about six key areas of reading - oral language, vocabulary, phonological awareness, letter-and-sound knowledge, comprehension and fluency - that are called the BIG 6, together with an understanding of strategies of distributed leadership that would see teachers as well as leaders, leading interventions in reading. The paper will provide an overview of the PALL program and how it is implemented over the course of a school year. There have now been 5 dedicated research studies related to the implementation of the program to identify its efficacy and to look at how it changes leader and teacher behaviours as they relate to the teaching of reading. Three of these studies were quantitative in nature, one from the original pilot project, another from cohorts supported by the Tasmania department of Education and a third that focused particularly on leadership of reading within indigenous communities. Two other studies were qualitative and collected data through case study research of 5 Tasmanian and 4 Victorian schools where the principal had completed PALL in the previous year. The researchers involved in these studies have subsequently written a book on the experience, Leadership and Literacy: Principals, Partnerships and Pathways to Improvement, which will be published by Springer in 2017.

In November of 2016, six schools, where PALL and the BIG 6 format have been used for three or more years were visited once again by the author of this paper. The purpose of this latest piece of research, using the case study approach with data collection including interviews, student achievement data and school records and documents, was to establish what, if any common factors existed when the PALL/BIG 6 approach was able to be sustained over time and to establish what if any hard evidence could be provided that such an approach had impacted positively on student learning, student engagement, and ultimately student achievement in reading. The current paper addresses the data that was collected during these case study visits. The methodology of the research is described and the

findings and conclusions will be addressed. In brief, the main conclusion is that a concerted effort using the PALL/BIG 6 approach, if used consistently over a period of time has a positive impact on improved teacher practices, improved student engagement and improved student learning. A number of common factors that helped to sustain the momentum over time were identified, including an absolute passion showed by the principal and leadership team, the development of a common language and common practices across the school, more focused and uncluttered classrooms, teachers taking on responsibility for implementing and managing change, and the consistent use of evidence and research as justification for any changes to curriculum, practice or assessment strategies in the school.

#### Gulden Turhan

Lecturer, Marmara University, Turkey

# Product Goals Evaluation for Smart Socks by using Laddering Method and Expectancy Value Model

To emphasize "why" and "how" a product is important in individuals' life, it's necessary to understand consequences of product attributes, named product goals. Laddering known as research interview technique was used to undercover the underlying goals for purchase or use of the product. Also, Expectancy Value Model was used to explore how consumers evaluate product goals, referring the multiplicative function of the importance and the probability of the goals occuring. A smart socks product is administered by conducting 80 persons studying in Nottingham Trent University, UK, in 2016. Corresponded to each product attribute, a complied list of product goals is reported and their expected value to consumers are weighed.

Note: This study was supported by Scientific Researches Committee (BAPKO) of Marmara University, Istanbul, Turkey. (Project Serial: SOS-D-110717-0455).

#### Nicole Vadino

Associate Professor, Community College of Philadelphia, USA

# Teaching Tolerance and Acceptance in Online Sociology Courses

Connecting with students and teaching aspects of identity can be difficult within a classroom setting however with more virtual classrooms, teaching techniques need to go beyond passive learning and make learning about race, class, gender, ability, religion, orientation, etc. more hands on. While utilizing problem-based learning techniques in online learning environments, students are able to work with each other to build trust, share ideas and identify with different learning styles. Using a variety of online group assignments to teach tolerance has created a comfort zone to discuss difficult topics related to race, class, gender, orientation, religion, etc. Group learning situations provide a framework for online students to learn from each other in meaningful ways and improve understanding of race, class, gender, ability, religion, orientation and other aspects. Reviewing student learning outcomes with assessment and qualitative analysis show these techniques have had an impact on learning as well as comfort levels in student class experiences.

#### **Demos Vardiabasis**

Professor, Pepperdine University, USA Samuel Seaman

Professor, Pepperdine University, USA

&

# Yury Adamov

Pepperdine University, USA

# The Subtleties of Crowd-funded Projects: Part 2

"Crowd-funding" has become a prevalent source of venture capital, amongst innovative entrepreneurs seeking relatively small contributions from many individuals, and in return, promising early access to new products or a small stake in the enterprise/philanthropy. We examine the subtleties of success (or failure) for a representative sample of Indiegogo campaigns...campaigns that vary greatly in terms of scope, ambition, complexity, geographic location, and perceived value. Our results provide important insights into the complexion of crowd-funding endeavors and should add to the literature on social-media finance. In addition, we will provide a comparative analysis with a sample of Kickstarter campaigns described in earlier research.

Generally speaking, Indiegogo campaigns tend to be much less ambitious than Kickstarter promotions. In both cases, the failures never really had a chance and we have been able to uncover some of the flaws in those campaigns. The success of a crowd-funding ventures (Kickstarter and Indiegogo) depends it seems, on perceived quality of project, size of the "entrepreneurs" social network, demographics of the geographic location, and scale of the desired project goal.

# Patrick Vyncke

Professor, Ghent University, Belgium

Walking the Thin Line between Socially Conscious and Effective Branding: The ad-Likeability Impact of Including Ethnic Diversity, Breaking Gender Stereotypes and going against the Supernormal Beauty Ideals in Advertising Campaigns

In the modern business world, no entrepreneur can afford to take the ethical perception of his or her company lightheartedly. On the contrary, signs of being an ethically correct company must be sent continuously to the stakeholders via all kinds of touchpoints: from the company's mission statement to its recruitment policy, from its production processes to all its more orchestrated communication efforts.

For many companies – especially those with a high social visibility – displaying cues of an outspoken social consciousness is often an essential part of trying to create an image of being an ethically caring company. Within these communication campaigns, corporate communication media are the first and foremost channels to project this image of social consciousness. Yet, corporate communication efforts (focusing on the company as such) and marketing communication campaigns (focusing on the products of the company) go hand in hand and reinforce each other during this branding process.

In this paper, we investigate whether showing cues of being a socially conscious company via implicit aspects of advertising campaigns also pays off in terms of advertising effectiveness. Especially, we will investigate the ad-likeability impact – a common predictor of the advertising effectiveness to be expected – of (a) cues of being sensitive to the fact that our contemporary society is a highly multicultural and ethnically diverse one (e.g. by including non-white models in the brand's advertising campaigns), (b) cues of being willing to break down traditional gender role portrayals (e.g. by depicting women in dominant and men in submissive intersexual roles in the brand's campaigns), and (c) cues of the brand's courage to go against the supernormal beauty ideals typically found in ads (e.g. by including non-perfect male and female models in its campaigns).

The results of a large-scale experiment (N=600) in which respondents had to indicate their preferred ad in sets of two similar advertisements – with one ad version including the cues of the brand's

# th Annual International Conference on Social Sciences, 24-27 July 2017, Athens, Greece: Abstract Book

social consciousness and the other ad version not including this type of cues – show that there is a thin line between socially conscious branding efforts and still staying or no longer being communicatively effective. Indeed, in the best-case scenario, cues of being a socially conscious company didn't have any ad-likeability impact at all. However, in the worst-case scenario, much cues of being a socially conscious brand seemed to decrease the likeability of a company's branding efforts significantly.

#### Lisa Waldner

Professor, University of St. Thomas, USA

&

# **Betty Dobratz**

Professor, Iowa State University, USA

# **Graffiti Politics and Street Art**

Linguists and art scholars have long recognized the use of graffiti as a tool for political expression but this voice of opposition has received less attention from political sociologists or social movement scholars. While social scientists have not often framed graffiti as a "legitimate" form of political participation, some of the power of this medium comes from its often-illegal status and the contestation of public space. We explore some reasons why graffiti has not received more attention as a type of political participation and discuss some of the motivations that artists express for engaging in their work. While we use examples from different locations, we emphasize the messages that were prominent in the Exarchia neighborhood in Athens in the summer of 2015.

### David Woodger

Lecturer & Programme Convenor, University of London Goldsmiths, UK

# Pedagogy in Teaching Race and Racism in the Academy

This paper argues that in order to make significant changes to the patterns and embedded nature of institutional racism prevalent in organisations, we need as academics in our teaching and learning in higher education to consider the approaches we adopt, specifically in teaching and learning methods and models, curriculum and staffing.

The paper makes two main contributions; 1) research drawn from student and staff experience on teaching and learning of race and racism 2) exploration of the experiential group work model adopted on an undergraduate Community Development and Youth Work course.

Research, including HEFCE Differences in degree outcomes: key findings (2014) and the Equality Challenge Unit Equality in HE: statistical report (2014), highlight a gap in the attainment of Black and racial minority students in HE, even when other factors such as socioeconomic status, level of education, age at entry to HE and family educational background are taken into account. Research has also shown that Black and racial minority students are less satisfied with their student experience in HE compared to white students, NUS Race for Equality report (2011) and Runnymede Aiming Higher report (2015)

The paper is based on qualitative peer research at a London University, which was conducted in order; to identify issues in the teaching and learning environment faced by black and racial minority students which impact positively or negatively on their engagement, retention and attainment; to gain insight into experiences of teaching and learning around race and racism; to improve the overall student experience; to raise the attainment of black and racial minority students; and to enhance the quality, development and dissemination of innovation and good practice in learning and teaching around race and racism.

The paper will articulate the good practice model developed by the Community and Youth Work programme that seeks to equip students with both an experiential and theoretical understanding, enabling them to engage with professionals and organisations to address racism.

# Natalia Yannopoulou

Reader in Marketing, Newcastle University, UK

# Towards a Better Understanding of Information Processing in Social Media

Adopting the distributed cognition approach this exploratory study examines how and what brand information is created and processed among consumers through social media. With the use of a case study method and by focusing on the particular features of social media, this study systematically identifies the newly emerged types of brand information that become important to consumers, and how they then promote more of interactive and coordinative communication which consequently reach information transparency. The contributions are as follows. First, this research reveals that in the era of social media brand information is more an emergent property of interaction and coordination (between internal and external material) than a property of the top-down projection of a branded company. Second, this study highlights the view that the conventional information processing approach is less useful in informing brand information management. Finally, social media's unique features initiate co-construction of brand knowledge and a holistic approach to brand information through critical inquiry, self-reflection, and a shift from passively receiving and consuming brand content towards proactive activities in pursuit of authenticity, which subsequently contributes to desirable brand transparency. This paper also proposes a brand information transparency framework incorporating findings in respect to the coordination and interaction in social media.

#### Moshe Yitzhaki

Professor, Bar-Ilan University, Israel

Кт

#### Aminadav Shmuel Yitzhaki

Lecturer, Rehovot Teachers College, Israel

# The Common Political Dilemma: To Fight from Inside or Outside?

Political movements often face cardinal decisions about crucial issues which have long-range implications. Mostly, such issues are not decided unanimously, but rather by majority versus minority. It is then understandably difficult for the minority to accept such decisions, which they consider wrong and sometimes even disastrous to the movement.

Consequently, the minority members find themselves in a difficult dilemma, where they must choose between the lesser of two evils. One option is to disengage and found a new movement that espouses their specific ideology, and thus promote their interests. The other option is to remain in the original movement, despite the painful blow, minimize the blow to their important principles and to wait for an opportune moment to rectify the mistakes.

The paper discusses two landmark events in the history of the Zionist movement in British Palestine in the first half of the 20th century. The leaders involved in these crucial events were Zeev (Vladimir) Jabotinsky, and Rabbi Meir Berlin. Jabotinsky was the prominent leader of the Revisionist movement, the main opposition body to David Ben-Gurion's Labor party. Rabbi Meir Berlin was the leader of the Religious-Zionist Mizrahi movement, a faction within the world Zionist movement. These two political leaders responded in very different ways when their opinions were repudiated by the majority of the Zionist movement. Jabotinsky decided to abandon the movement and established a new one named "the New Zionist movement". R. Berlin, in contrast, refused the demands of some fellow members to secede from the Zionist movement. Faithful to principle, he insisted on remaining and conducting the political struggle from within. His occasional threats of secession were apparently a tactic, meant to convey his consternation, with little intention of being realized. Historically speaking, from a retrospective viewpoint, it seems that R. Berlin's approach was much more fruitful. Jabotinsky and his followers paid a heavy political price for their defection as it substantially reduced their influence in later developments in Palestine and abroad. On the other hand, in the long run R. Berlin's Mizrahi movement reached many achievements by remaining inside the movement - within the sphere of influence.