Heritage management at the local level: rhetoric and results in the case of Gaziantep, Turkey

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ABSTRACT

Following international trends, Turkey has recently introduced decentralization reforms to its highly centralized public administration system. These reforms have also applied to the cultural heritage sector, where innovative laws since 2004 have allowed local administrations and private actors to play new entrepreneurial roles. The Gaziantep Metropolitan Municipality has been a pioneer in this process, promoting policies that promote cultural tourism as an engine of economic growth. Under its leadership hundreds of historic buildings have been restored, nine new museums and heritage sites opened, and museum visitors increased tenfold. These positive results make Gaziantep an interesting case of successful decentralization in heritage management. Despite these successes, however, the disconnection between rhetoric and results, and the fragmentation and ambiguity of responsibilities emerging from the decentralization process raises serious questions about its sustainability and replicability.

KEYWORDS
Heritage, Decentralization, Turkey, Cultural Policies

1. Introduction

This paper analyzes the recent decentralization process in the cultural heritage sector in Gaziantep Metropolitan Municipality (GMM), a city of 1.3 million in southeastern Turkey near the border with Syria that has experienced rapid industrialization and urbanization since the 1990s (see Figure 1).

Insert figure 1 here

Though its position in upper Mesopotamia has left the area rich in cultural heritage, before 2004 there were only two lightly-visited heritage museums and no archaeological sites open to the public. The city’s 1.3 million residents have little awareness of their historic heritage, and few local officials are familiar with the laws and regulations governing heritage management. Since 2004, however, Gaziantep has become a model for cultural heritage management at the local level, with the Metropolitan Municipality playing a central role in promoting new policies and initiatives. The municipality has implemented a wide range of measures to support the restoration and conservation of historic buildings, the development of new museums and heritage sites, and the promotion of cultural tourism as a driver of economic growth. These initiatives have resulted in significant improvements in heritage management, with hundreds of buildings restored, nine new museums and heritage sites opened, and museum visitors increased tenfold.

Despite these successes, the disconnection between rhetoric and results, and the fragmentation and ambiguity of responsibilities emerging from the decentralization process raises serious questions about its sustainability and replicability. The paper examines the factors that contributed to these successes, as well as the challenges that lie ahead, in order to identify lessons that can be learned for the future of heritage management at the local level in Turkey and beyond.
public. In the 1990s, salvage excavations at the Roman site of Zeugma, 60 km from Gaziantep on
the Euphrates River, triggered changes in heritage and tourism development. Hundreds of well-
preserved mosaic pavements were found at the site, bringing international attention to the city and
sparking widespread discussions of heritage and identity ([blinded reference]; Tanaka, 2007; see
Figure 2). The spectacular nature of the finds led, after a complex process, to the building of a new
Zeugma Museum in Gaziantep that opened to the public in July 2011 and received between 60,000
and 80,000 visitors by that December.

In parallel, decentralization in Turkey since 2003 has opened the door for local
administrations to play a new role in heritage management. The GMM has been a pioneer in this
process: since the election of a new mayor in 2004, a new municipal heritage agency (KUDEB) has
been established, hundreds of conservation projects have been completed, and nine new museums
have opened within the Metropolitan Municipality. The process has been surrounded by rhetoric
that connects cultural heritage to tourism development and modernization, and is seen as an
example for other municipalities in Turkey.

In this paper, we examine the results of Gaziantep’s heritage investments in the context of
Turkey’s public sector reforms and discuss it within two major perspectives. The first explores the
opportunities and risks of the decentralization process. Legislative innovation and organizational
implementation are quite different issues (Pollitt et al., 2011; [BLINDED REFERENCE];
[BLINDED REFERENCE]). Public management reforms follow in fact four main steps, and the
route from ‘talk’ through ‘decision’, ‘practice’, and ‘achievement’ may be long and lead to
unexpected results (Pollitt et al., 2011). Besides the analysis of the laws, to better understand the
meaning and significance of decentralization a focus on organizational aspects of the reform at the
micro level is thus required. In the case of Turkey, for instance, we must ask whether local
authorities and private entities are taking advantage of their new opportunities in the heritage field
and what are the results in terms of heritage preservation and development led by decentralization.
The case presented below reflects this approach. Our qualitative field research in 2010 and 2011
included the analysis of public and internal documents, and several in-depth interviews with key
figures in Gaziantep, including the Mayor of the Metropolitan Municipality, the head of the
municipal heritage agency, the head of the Provincial Culture and Tourism Department, staff of the
regional development agency, museum staff, archaeologists, and independent cultural professionals.
This analysis underlines both the successful achievements and the possible conflicts that might arise
in decentralization processes.
The second perspective explores the disconnection which emerges among the rhetoric of policies, actions and results: not only laws but also policies must be implemented. While the literature on policy implementation has already acknowledged the gap that might arise between policies and results and the importance of the implementation process (for an excursus see Matland, 1995; O’Toole, 2000; Schofield, 2001; and Saetren, 2005), the Gaziantep example constitutes an interesting case where the results of innovation in heritage conservation and development are more significant than the rhetoric surrounding it. To understand the differences between policy, actions, and results, in this paper we offer first a description of the rhetoric of heritage policy, followed by an in-depth look at activities actually implemented in the GMM and a discussion of its major results. This analysis underlines the risks for the sustainability of the Gaziantep model that emerge from the disconnection between rhetoric and results.

Reflecting this double approach to implementation (of laws and of policies) the structure of the paper is as follows. In section 2 we review major legislative developments and the introduction of decentralization in Turkey’s cultural heritage sector. Section 3 will focus on the policy vision, underlining the ambitious rhetoric of heritage-led economic development at both the national and local levels. Section 4 reconstructs the actions and results in terms of heritage investments and museum projects of the major institutional actors. Section 5 comments on the risks and drawbacks inherent in the Gaziantep model based on the two perspectives, followed by a final reflection on the sustainability and replicability of the Gaziantep Model and decentralization processes as a whole (section 6).

2. New Public Management and Decentralization in Turkey

Turkey has recently joined many other countries in implementing reforms that have challenged the typical bureaucratic forms of public administration (Hood, 1991). Known as ‘New Public Management’ (NPM), these reforms began in the UK with the Thatcher government and aimed to increase efficiency, effectiveness, and economy in the public sector by introducing processes of outsourcing, privatization, managerialization and decentralization (Hood, 1995; Kickert, 1997, Pollitt et al, 2007; Pollitt and Bouckaert, 2011; [BLINDED REFERENCE]). The (apparent) convergence of public administration around the world via NPM reforms has also been promoted by international institutions such as the EU, the OECD, the IMF and the UNDP. The EU in particular has focused on devolution – the reduction of the central state authority through the devolution of power to local administrations – as a key means of enhancing effectiveness in
services provision and increasing democracy and citizen participation in politics and administration (Bilen, 2004).

Created in 1923, the Turkish Republic inherited from the Ottoman empire a highly centralized state governed by bureaucratic and military élites (Göymen, 2006). Centralization was seen as a means of achieving the secularization and modernization of the country, while at the same time guaranteeing its unity (Kapucu and Palabıyık, 2008). This model followed a authoritarian approach to local communities, and is usually referred as “Statist-Centralist” (Özcan and Turunç, 2008). Efforts to reform the system from the 1950s through the 1980s were basically unsuccessful (Kapucu and Palabıyık, 2008; Göymen, 2006); public sector reforms and decentralization measures only gained a new momentum when the Justice and Development Party (AK Parti) came to power in 2002. Law 5227, passed in 2004, was a comprehensive effort to reform and modernize Turkish administration (Özcan and Turunç, 2008; TGNA, 2004a). Though vetoed by the President and never enacted, its contents were later implemented through other laws that all sought to redistribute power from the central State to local authorities in order to raise effectiveness, transparency and accountability of the State as a whole.2 More recently, Law 5747 of 2008 attempts to reform the organization of local administrations, reducing the number of municipalities (Tosun and Yılmaz, 2008; TGNA, 2008).

Despite these changes, the central administration still plays a determinative role in the Turkish public administration. Turkey’s provinces [il] and their districts [ilçe] are effectively Ankaras in miniature. They are not local administrations but local branches of the state: each province is composed of local offices of the central ministries, while provincial governors (Vali), administrators, and decision-making bodies (the administrative councils) are directly appointed by the Council of Ministers to represent the center on the local level. Local administration, by contrast is composed of the Special Provincial Administrations (İl Özel İdaresi or SPA; they cover the same area as each province), municipalities (belediye; 2,105 in 2009) and villages (köy; 34,458 in 2007) (Kapucu and Palabıyık, 2008). SPAs are a hybrid model: though the provincial council is elected by citizens, the head of the SPA is the Governor of the Province, and thus is appointed directly by Ankara. Municipalities (belediye) are the only significant venue for democratic participation, since mayors and councils are directly elected. There are several different categories of municipality: the largest are the 16 metropolitan municipalities, which include 54% of Turkey’s total population; Gaziantep is the sixth largest of these (Kapucu and Palabıyık, 2008). Thus, although decentralization and NPM reforms have conferred more power on municipalities, they must use their powers in a context which is still strongly determined by the central state.

The cultural heritage sector is rarely approached as a field of study related to public administration, even though it is strongly shaped by administrative history and public sector reforms (for Italy see [BLINDED REFERENCE]; for the outsourcing process in Turkey see [BLINDED REFERENCE]). As in other parts of the government, heritage has historically been centralized under the Ministry of Culture and Tourism (MoCT) through its peripheral branches (Museum Directorates), with a secondary role played by the General Directorate of Pious Foundations (GDF), which oversees many Islamic monuments. Until 2004, local administrations played a weak or nonexistent role. However, decentralization and NPM reforms have also affected cultural heritage ([BLINDED REFERENCE]; [BLINDED REFERENCE]). Three laws in 2004 and 2005 made deep changes to the system, increasing the role of local government and the private sector, and setting the stage for important changes.

In July 2004, Law 5226 made major amendments to Turkey’s Law on the Protection of Cultural and Natural Heritage (TGNA, 1983, 2004b). The new law aimed to introduce conservation and site management planning at museums and archaeological sites (TGNA, 1983: Article 3, Article 17, Additional Article 2). It also gave Metropolitan Municipalities or Special Provincial Administrations a new role in managing listed monuments within metropolitan or provincial limits by allowing them to form ‘Conservation Implementation and Supervision Bureaus’ (KUDEB in their Turkish acronym, see TGNA, 1983: Article 10). The amendments also provided funding sources for local cultural heritage activities by setting aside 10% of local property tax revenues and 10% of loans made by the Mass Housing Administration (TOKİ) for cultural heritage restoration projects (TGNA, 1983: Article 12).

Other laws sought to incentivize private sector involvement in renovating cultural heritage reducing the role of the central State. The Law Encouraging Cultural Investment and Initiatives (TGNA, 2004c) and the Law Concerning the Conservation by Renovation and Utilization by Revitalization of Worn-Down Immovable Historical and Cultural Properties (TGNA, 2005b) provide a mix of tax benefits, fee waivers, and streamlined approval processes for private investors in cultural heritage projects (Pulhan, 2010).

3. The Rhetoric of Cultural Policy, identity and tourism development in Gaziantep

The reforms outlined above aimed to allow local administrations and private actors to play new entrepreneurial roles in the heritage field, representing a major change from Turkey’s highly...
centralized state tradition. The Gaziantep area has been prominent in the course of reform: the central government has used Zeugma to advertise increased attention to heritage on the part of the central government, while the GMM was one of the first urban administrations in Turkey to embrace the new reforms and articulate a distinct policy vision that placed cultural heritage at the center of the city’s economic and social development.

The Ministries of Culture and Tourism were merged in 2003 as part of the general process of public administration reform. Since then, cultural heritage has been the keystone of the Ministry’s tourism strategy, which seeks to double international visitors and revenues by 2023 and thus serve as an engine of economic growth for the country as a whole (MoCT, 2007). To this end privatization and outsourcing programs at museums and archaeological sites have been implemented in order to increase visitors and ticket income, and the Ministry has increased spending on Turkish archaeological excavations ten-fold since 2003 (BLINDED REFERENCE; BLINDED REFERENCE).

Following this general policy, the Zeugma excavations have been a sort of ‘model project’ in southeast Turkey, receiving unprecedented amounts of funds from the central government and personal attention from Prime Minister Erdoğan, who inaugurated both the excavation (the first Prime Minister to do so since Atatürk) and the new museum (Anadolu Ajansı, 2005, 2011). These investments – both substantive and symbolic – aim to make both the site and the museum major tourism destinations, but also to foster national prestige, as Minister of Culture and Tourism Ertuğrul Günay explained during a visit to Zeugma in June 2012:

After what we have done, seen, and excavated at Zeugma I can visit museums around the world with much more self-confidence… now Turkey will Gaziantep’s mayor since 2005, Asım Güzelbey, has also cast heritage as a central actor in his efforts to improve Gaziantep’s economy and improve its urban image, characterizing the GMM’s heritage investments as “intended to create a tourism city” (GMM, 2012:iii), a goal that is echoed in the city’s strategic plan (GMM, n.d). In the absence of beaches, Gaziantep must turn to another model of tourism development: thus the mayor identifies cultural, religious be creating new museums that are competitive with world museum standards (Doğan News Agency, 2012).

Beyond its potential to drive tourism revenues, Zeugma’s significance thus lies in its ability to position Turkey on a global stage.

, health, and education tourism as potential growth areas (Gaziantep Haberler, 2012). Güzelbey evokes the success of Bilbao, Spain:
[Bilbao] constructed the Guggenheim, and now it makes much more money from the museum than from the industrial district. Zeugma Museum is not the only museum we’ve worked on, we opened six more as a Municipality. If industry collapses we will have another source [of revenue] for the city.  

The foresight is impressive (Gaziantep, far from being postindustrial, is still industrializing and urbanizing) and clearly casts museums as for a major role in the economy, echoing the MoCT’s emphasis on tourism-driven economic growth.

Besides their economic benefits, Güzelbey positions cultural heritage within a discourse of modernization. He notes that Gaziantep’s new museums “protect history and the past but at the same time project the image of a modern city looking confidently to the future” (Yavuz, 2012). His comment on the addition of Zeugma and Yesemek (a Bronze Age statue quarry) to the UNESCO World Heritage Tentative List in 2012, moreover, underlines the connections between modernity and growth:

for our city, to take a place on the World Heritage List is to enter the modern age. After this it will become easier to attract funds here. This will be a major economic contribution for us, since we will be a city with the prestige of being on the Unesco List (Anadolu Ajansı, 2012).

The GMM’s grand visions of economic development through tourism have been adopted by governments elsewhere in the province as well. In Nizip, local officials have developed comprehensive tourism plan including local cuisine exhibitions, boat tours on the Birecik Dam lake near Zeugma, mosaic workshops for visitors, and the development of boutique hotels (Nizip Workshop, 2011). These planning efforts are an unusual example of inter-agency cooperation on the local level, but assume rapid growth in visitors to Zeugma, who can potentially be enticed to stop in Nizip.

4. From policy to action: Gaziantep’s heritage transformed, 2005-2012

This rhetoric frames heritage as serving two purposes: demonstrating modernity and driving economic growth. But similar rhetoric can be found in many parts of the world: the correspondence between goals and reality must be confirmed by a micro analysis of actions and results. Here we present the activities of the most important institutional actors in Gaziantep since 2004. Beginning with the status quo ante, we discuss investments in historic buildings and urban fabric, archeological sites, and museums over the past eight years.

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6 Interview with A. Güzelbey, July 19, 2011.
4.1 Heritage Management Before 2004

Before 2004, Gaziantep’s heritage was strongly underdeveloped in many respects. Little investment was made in preservation of monuments or the historic urban fabric, leading to the decrepitude of many historic urban neighborhoods and serious conservation threats at major monuments. The museum sector was also weak, with few offerings and an outdated approach to presenting local heritage. Local administrations, moreover, were completely uninvolved, while the MoCT and the GDF made only minor investments.

Among the central administrations, the Gaziantep Museum Directorate (GMD) played the most important role. Like most other Turkish public administrations, Museum Directorates are administered directly from Ankara, without an independent budget or control over human resources. It is responsible for activities across the heritage chain (BLINDED REFERENCE), including conservation of listed sites and monuments, rescue excavations, and the management of museums and sites open to the public. Prior to 2004 the GMD operated only two minor museums, the Gaziantep Archaeological Museum (founded 1944), and the Hasan Süzer Ethnography Museum (1989). The Gaziantep Archaeological Museum’s old wing was built in 1969 and displays Bronze Age and Neolithic artefacts chronologically in glass cases, plus some classical sculpture from local sites. While important scientifically, the galleries can be visited in 45 minutes and have modest visitor appeal. The modestly-sized Hasan Süzer Ethnography Museum opened in 1989 in a restored mansion in the city center, and exhibits textiles and artifacts from domestic life. Despite the presence of important archaeological sites in the region, none were open to the public at that time.

In 2004, the GMD opened its first ‘open-air museum’ in western Gaziantep province at the remote site of Yesemek, a Hittite stone quarry featuring dozens of partially-complete statues from the late Bronze Age. Though of unique interest, the site is small in size and is located over an hour’s drive on difficult roads from Gaziantep, which is itself far from major national tourist routes.

The General Directorate of Foundations is the other main arm of the central administration with responsibilities for cultural heritage. The GDF manages historic properties belonging to pious foundations (Turkish vakıf, Arabic waqf), which played an important role in creating Ottoman urban infrastructure such as mosques, medreses, fountains, hans, and bridges. However, before 2004, restoration projects of GDF in the Gaziantep area seem to have been few. The GMM and other local bodies, for their part, were not involved in cultural heritage management at all.

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7 In effect, Turkey has two parallel heritage administrations, one for pre-Christian periods (MoCT) and the other (the GDF) for Ottoman Islamic (and to some extent Christian and Jewish) heritage.
4.2 Conservation in Gaziantep’s Historic Center since 2005

The election of Mayor Güzelbey in early 2005 sparked rapid change, as historic preservation has become a policy priority for city government. Immediately after the election, the city hired billboards with the slogan “let’s protect and revitalize our historical stone houses!” The administration quickly took advantage of decentralization reforms to create a municipal heritage agency, the Conservation Implementation and Supervision Bureau (KUDEB), in September 2005. The second administration of its kind in Turkey, Gaziantep KUDEB has the power to restore monuments listed for protection and design conservation interventions within the GMM boundaries, activities previously undertaken by branches of MoCT (MoCT, 2005; TGNA, 2004b: Article 4).

Part of the GMM Urbanism and Planning Department, KUDEB has 10 staff including an architect, civil engineer, restoration technician, two archaeologists, and an urban planner, and a budget averaging 6-7 million TL per year (€2.6-3.0 million). Turkey’s decentralization initiatives provide KUDEB with diverse revenue streams: shares of real estate taxes and Mass Housing Administration (TOKİ) funds are set aside for local cultural heritage initiatives under Laws 5226 and 5366 (TGNA, 2004b, 2005b). Private sponsorship, incentivized under the same reforms, plays an important role, as do EU funds. Only 30% of KUDEB’s budget comes directly from the GMM.

Soon after its establishment KUDEB positioned itself in a leading role. As KUDEB director Mühettin Aslan noted,

after the creation of KUDEB in 2005 we prepared an action plan for 5 years. We shared the process with other stakeholders including the Ministry of Culture and Tourism, the General Directorate of Foundations, civil society organizations, the chamber of architects, chamber of commerce, chamber of industry, the ÇEKUL foundation, the three [district] municipalities of Gaziantep [Şehitkamil, Şahinbey, Oğuzeli], the Metropolitan Municipality, the Governor’s office, and the Special Provincial Administration. The mayor and the governor were directly involved.

The master plan assigns specific roles and timelines to the Special Provincial Administration, General Directorate of Foundations, and Ministry of Culture and Tourism, with KUDEB serving as the lead agency. Specific restoration projects are detailed in the action plan. The KUDEB staff designs a project concept, discusses it with relevant stakeholders, prepares an architectural plan, and

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8 Interview with A. Güzelbey, July 19, 2011.
9 Interview with M. Aslan and S. Cihan, July 14, 2011; Interview with A. Güzelbey, July 19, 2011. A detailed budget for KUDEB was not available.
10 Interview with M. Aslan and S. Cihan, July 14, 2011. Unfortunately we were unable to examine the plan in detail because our access to documents was limited.
then writes tender conditions before putting the project out to a public bid. Funding depends on the project, and tenders are awarded based on time and costs. 11

Under the first five-year plan, KUDEB’s restoration work focused on three areas of the city center. The planning area covered 5.5 km², including the castle itself, 18 hans, 10 mosques, 4 hamams, and hundreds of traditional stone houses (GMM, 2011). KUDEB’s planning efforts included restorations for both private and publicly-owned buildings, façade improvements, and streetscape redesigns organized around the concept of the “Gaziantep Culture Road”, a visitor route linking the castle and historic bazaar areas (see Table 1). Under consultation with MoCT and the Special Provincial Administration, new design guidelines were published and private owners were offered subsidies to restore storefronts and roofs, while informal construction was removed from key areas. 12 These projects have led to improvements in conservation, tourist attractiveness, and also public awareness of heritage. As KUDEB Director Aslan noted,

In 2005 there was no knowledge of historic preservation among the people or government. We began a campaign to raise awareness and advocacy, starting with a rooftop restoration campaign supported by us. Then we moved on to the coppersmith’s market and other sites. We see the difference in people’s consciousness and awareness. 13

The GMM’s heritage projects were integrated with public outreach and social programs, which have consumed 20-30% of KUDEB’s overall spending each year. These projects included rehabilitation and vocational training in traditional stonemasonry for homeless youth and business development programs for women focused on traditional Gaziantep cuisine and artisanal foodstuffs. These programs were co-financed by Turkish NGOs and the EU. 14

The Provincial Culture

11 Interview with M. Aslan and S. Cihan, July 14, 2011.
12 Interview with M. Aslan and S. Cihan, July 14, 2011.
13 Interview with M. Aslan and S. Cihan, July 14, 2011.
14 Interview with M. Aslan and S. Cihan, July 14, 2011.
15 Interview with K. Görkay, July 14, 2011.
and Tourism Directorate (another local administration of MoCT) has allocated 1.5 million TL for visitor paths, toilets, interpretative signs and construction of a protective roof structure over well-preserved ancient villas, in hopes that they will provide a visitor attraction similar to the famous ‘terrace houses’ at Ephesus. Unlike Ephesus, however, there is little to see at the rest of the site.\footnote{Interview with S. Efiloğlu, July 18, 2011.}

The GMD has also recently been involved in several rescue excavations in the province, including a recent project in Nizip led by museum archaeologist Fatma Bulgan. The GMD is further responsible for registering artifacts discovered in the five academic excavations and two archaeological surveys carried out in Gaziantep and Kilis provinces in 2011.

Through its Gaziantep Regional Directorate, the General Directorate of Foundations managed 322 listed monuments in Gaziantep province in 2010. Before 2005 restoration seems to have been a low priority; between 2006 and 2010, however, 49 ‘maintenance and restoration’ projects of historic hans, mosques, and a synagogue were completed (Table 1). Several of these were part of the ‘Culture Road’ project coordinated by Gaziantep KUDEB, including the restoration of Tutun Han (1754) in 2007, the Zincirli Bedesten (1718) in 2008, and a public tender for restoration of the former Jewish Synagogue in 2012 (Figure 1). Though carried out in coordination with KUDEB, the GDF’s restoration activities in Gaziantep arose from centrally-established priorities rather than local initiatives: nationwide, it completed over 3000 monument restoration projects between 2006 and 2010 (GDF, 2010:56, 2011).\footnote{Interview with S. Bayraktaroğlu, May 26, 2011.}

Finally, the GMM’s activity in conservation and museums has created a climate of entrepreneurship in cultural heritage that has spurred investments by many other local and private entities in the city and the province. In the nearby municipality of Nizip (50km from Gaziantep, near Zeugma), an inter-governmental planning group has initiated conservation efforts in order to promote the city to visitors, beginning with the restoration of a 9th century Armenian church.

Another potential source of investment in cultural heritage emerged in 2011, when Turkey’s State Planning Organization decentralized its activities by establishing Regional Development Agencies. The Silk Road Regional Development Agency\footnote{Đpekyolu Kalkınma Ajansı} covers the provinces of Gaziantep, Kilis, and Kahramanmaraş and opened its headquarters in Gaziantep in June 2011. The agency makes grants to small businesses and not-for-profit organizations in strategic development areas, including tourism. The SRDA spent 8 million TL on tourism projects in 2011, and cultural heritage projects will be eligible to apply for these funds.\footnote{Interview with F. Barutçu and H. Doğan, July 18, 2011.} NGOs have also been involved in heritage promotion: the

\[\text{URL: http://mc.manuscriptcentral.com/gcul Email: o.bennett@warwick.ac.uk}\]
Southeast Anatolian Heritage Project, for instance, secured EU funds to produce guidebooks and promotional materials highlighting the region’s historical resources (SAHP, 2011).

4.3 Gaziantep as ‘Museum City’

Rapid change has also taken place in the museum sector, where nine new institutions opened within GMM between 2007 and 2011. These institutions recorded over 500,000 museum visits in 2010, an unprecedented number for an Anatolian city with little foreign tourism. Though central administrations and private actors have played an important role in realizing Mayor Güzelbey’s goal of transforming Gaziantep into a ‘museum city’, the GMM itself has made the largest investments and played a catalytic role, opening four new institutions between 2007 and 2009.

Three museums are operated by the GMM Department of Culture and Social Services. The Gaziantep Defense and Heroism Panorama Museum, located in galleries within Gaziantep Castle, tells the story of local resistance to French occupation in 1919-1920. The Emine Gögüş Kitchen Museum focuses on local culinary traditions with exhibits of cooking implements, ingredients, and recipes. Located in a historic house, this small museum can be visited in about an hour. The Bayazhan Gaziantep City Museum, located in a historic han, is the largest of the GMM museums, requiring 2 hours or more for a complete visit. It offers a chronological display of Gaziantep’s history from the Neolithic period to the present, with sections on local politicians, local commercial and artisanal activities, and cultural life. The museum cost 5.4 million TL, with funds from the GMM itself and the heritage fund of the Mass Housing Administration (TOKİ) established by the 2003 legal reforms (GMM, 2011; Şahinbey Municipality, nd).

The Şahinbey War Museum (operated by GMM’s Şahinbey district municipality) explores the Turkish resistance to the French occupation of 1919-1920 with 12 rooms displaying weapons, dioramas, and informational panels. In the short term the city museums have been a resounding success, receiving over 440,000 visitors in 2010 (Table 2). The Panorama Museum’s 189,000 visitors in 2010 place it among the top 20 most-visited museums in Turkey.

Central administrations have also been involved in museum planning: the new Zeugma Mosaic Museum opened in July 2011 near Gaziantep’s city center and now displays the second largest collection of mosaic pavements in the world. Though it is a unit of the MoCT’s Gaziantep Museum Directorate, even here the development was initiated by GMM, which built the structure at a cost of $25 million and then sold it to MoCT (see discussion below). The new facility displays the mosaics in reconstructions of their original domestic contexts, accompanied by large touchscreen

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20 Interview with F. Hoşukoğlu, June 18, 2011.
21 Interview with M. Aslan and S. Cihan, July 14, 2011.
displays, and includes a children’s multimedia area and film screening room, features found at no
other MoCT museum. In March 2007, the GDF also opened the Mevlevihane Foundation Museum
in a former dervish lodge dating to 1636. The museum displays works of Turkish and Islamic art
(Yeni Asya, 2007). As in the case of restoration, the new museum is part of a national effort: six
new foundation museums were opened in 2007 (Istanbul 2010 Agency, 2009), and GDF hopes to
eventually one for in each of its 25 regional units.\textsuperscript{22}

Insert Table 2 here

Private entities\textsuperscript{23} were allowed to open museums in Turkey in 1984; the sector grew rapidly during
the 2000s with a major role played by Turkey’s major industrialist families. Three private museums
have opened in Gaziantep since 2004. At Gaziantep University, the Gaziantep Culture History
Museum displays a small collection of ethnographic and craft items. The Medusa Glass Museum is
a large private collection of ancient Roman glass and other artifacts over three floors of a historic
house near Gaziantep Castle. The Saklıkonak Copper Works Museum, also located in a historic
Gaziantep house, displays a private collection of artisanal copper wares. Several more private
museums are currently under construction or in concept phase: an Islamic Works Museum (under
construction in February 2012), a Toy Museum, a Hamam Museum, and an Atatürk House Museum
commemorating Atatürk’s brief residence in Gaziantep. The museums open so far are all small
(visitable in 30-45 minutes) and like the GMM museums are focused on local history and culture.

In the western part of Gaziantep Province near Islahiye, archaeologists from the University
of Bologna established two ‘archaeo-parks’ between 2009 and 2011 by installing visitor routes and
interpretative signs on two small bronze age tels, Tilmen Höyük and Taşlı Geçit Höyük (Marchetti,
2008; Musso, 2008; Rossi Pisa et al, 2008). Though interpretive material is professionally designed,
the sites are small (about 300m in diameter) and isolated: for instance Taşlı Geçit is located inside a
dam lake, and becomes an island ten months per year when the reservoir is full.\textsuperscript{24} New excavations
(beginning 2012) at the Bronze Age citadel of Karkamış on the Syrian border by the same Bologna
team, in cooperation with Turkish archaeologists, present the potential for the creation of another
such ‘archaeopark’.

5. Decentralization and Rhetorics of Heritage and Tourism in the New Gaziantep

\textsuperscript{22} Interview with S. Bayraktaroğlu, May 26, 2011.
\textsuperscript{23} The Turkish word özel (‘private’ or ‘special’) is used to refer to any institution not dependent on the central state,
thus including entities that might be considered ‘public’ in the Anglo-American context, such as universities and city
governments. Cf. BLINDED REFERENCE.
\textsuperscript{24} A new bridge has recently been built (summer 2012), making the site accessible for the majority of the year.
The changes in Gaziantep’s cultural heritage scene since 2004 are impressive by any measure: GMM has implemented a wide-ranging conservation program for historic structures in the city center, museum offerings have become more numerous and more focused on local history and culture, and significant archaeological excavations have begun or resumed at Zeugma, Karkamış, and other sites. As Table 2 shows, museum visits increased over 10-fold between 2006 and 2011. Funding sources have expanded along with the number of institutions involved in cultural heritage. This is an impressive result for any urban area, and even more so in Turkey where museums and archaeologists have rarely actively engaged local publics (Unsal, 2010). However, a closer look reveals two major issues: a disconnection between rhetoric and the real potential of Gaziantep’s heritage, and the institutional conflicts that can arise from an ambiguous decentralization.

5.1 Rhetorics and Results

While the rhetoric of heritage development has focused on turning Gaziantep into an international tourism destination, the nature of its heritage has implications that do not necessarily align with claims of the national and local administrations. The Zeugma Mosaic Museum, with its new facility and superb collection, is indeed a prime attraction that can draw domestic and international tourists to Gaziantep. If the visitor inflow set in late 2011 continues, it can expect to draw 200,000 visitors a year, placing it among Turkey’s top 25 museum and site destinations. Gaziantep’s other museums, however, are unlikely to draw international visitors on a large scale. The new GMM and private museums are small: they can all be visited in one hour or less, with the exception of the City Museum, and none have significant collections. All of the new museums (with the exception of the Medusa Glass Museum) also share a strongly local content, highlighting local events and cultural features such as the War of Independence, local cuisine, and the history of the city. The local focus, small size, and lack of ‘star’ objects makes these museums of limited interest to foreign visitors, who anyhow make up only 10% of Gaziantep’s small tourism base (only 295,000 visitors in 2008, Gaziantep Chamber of Commerce, 2009:20).

Investments in other aspects of heritage suffer a similar problem. Since the 1990s, the spectacular finds at Zeugma led to expectations of mass tourism at the site; the reality, however, is that the site is difficult to reach and most of the 1990s excavations were covered by the Birecik Dam reservoir. A roof structure was constructed in 2011 to allow visitors to tour a well-preserved residential complex with intact wall frescos. While this is comparable to Terrace House 2 at Ephesus, there is nothing else for visitors to see besides a few excavation trenches: Zeugma lacks evocative monumental architecture. As the excavation director reflected:
I was at the gate [to the site] one day and a family was there. The man asked, “why
don’t you put a sign up saying there was nothing to see here?” He was angry because
there is nothing to see and they had driven a long way.\textsuperscript{25}

The reality that Zeugma is not touristically attractive is a disaster for Nizip’s tourism strategy,
which is premised on exploiting visitors to the site. Nizip is starting, moreover, from zero: no
foreigners stayed in the town in 2009, it lacks basic facilities for visitors, and it has an unattractive
urban fabric (GMM, nd:61).

Archaeological investments in the western part of the province also have limited tourism
potential. Yesemek attracts a small number of visitors (Table 2), largely due to its remote location.
The Tilmen Höyük and Taşlı Geçit Höyük archaeological parks successfully leveraged European
funds to create attractive walking paths and interpretive signs, but the sites consist mostly of low
stone walls that present little of interest to the non-specialist. They are even more difficult to reach
than Yesemek, and are also administratively ambiguous: though the Provincial Culture and Tourism
Directorate includes Tilmen Höyük in brochures, the MoCT does not issue tickets to either site or
collect visitor statistics.\textsuperscript{26}

Finally, investments in urban conservation projects have certainly increased the appeal of
Gaziantep’s city center. However, the city lacks monuments of major architectural or cultural
importance even compared to other Anatolian centers (compare the Mevlana Museum in Konya,
Diyarbakır’s walls and Ulu Camii, or the sacred fish pool and Ulu Camii in Şanlurfa)

A comparison of Gaziantep’s rhetoric and results thus presents a paradox: in an inversion of the
usual situation, GMM and KUDEB heritage programs seem to be more effective than the rhetoric
that surrounds them. The establishment and attraction of 500,000 visitors to museums focused on
Gaziantep’s history and culture is an unprecedented milestone in Turkey for local involvement in
heritage. KUDEB’s investments in conservation, moreover, have dramatically improved the quality
of life in the city center. Besides the aesthetic improvements resulting from the renovation of
buildings, façades, and streetscapes, KUDEB invested in a variety of social programs targeted at
historic areas. One of these provided rehabilitation and training centers for drug-addicted street
children, many of whom were squatting in historic buildings. Another targeted underemployed rural
migrant women in the historic Bey neighborhood with education programs, social centers, and the

\textsuperscript{25} Interview with Kutalmuş Görkay, July 16, 2011
\textsuperscript{26} The site guard estimates approximately 5,000 visitors to Tilmen in 2010 (interview with N. Hacıoğulları, August 26,
2010).
creation of women-run business cooperatives focused on traditional Gaziantep cuisine and foodstuffs.  

However, these positive contributions risk being overlooked precisely because the rhetoric of public administrations focuses on other aspects, such as attracting international tourism and promoting economic development through cultural heritage. Because Gaziantep has only one attraction of international interest, it is thus at a major competitive disadvantage compared to the established tourist regions of Turkey, which offer multiple significant attractions (Istanbul, Cappadocia) and/or nearby beaches (Antalya, Ephesus, the Lycian coast). Given this situation, the promises of tourism development and heritage-driven economic growth that are so prominent in the rhetoric of GMM, MoCT, and Nizip are unlikely to be fulfilled.

Ultimately, the risk behind the rhetoric is one of disillusionment: if millions of tourists do not arrive, museum and conservation programs may be perceived as “failures”, leading to the withdrawal of interest and investments. The challenge for Gaziantep in the future, then, is to highlight its achievements within realistic measures of success, perhaps including non-financial aspects of heritage values.

5.2 The Risks of Decentralization: the Case of the Zeugma Mosaics

As the case of Gaziantep illustrates, the number of institutions and funding sources involved with heritage has increased. However, it is important to note that Turkish devolution does not imply a real shift from the state to local administrations: rather than devolving responsibilities and functions among different administrative levels, it has added new functions to local entities without questioning or clarifying the role of the previously existing centralized ones (the exception to this is the Regional Development Agencies, which have replaced the State Planning Organization). As a result, KUDEBs in cities such as Gaziantep have not replaced the functions of the MoCT but rather work parallel to them. This can be a positive development: increasing the number of actors has also increased the amount of investment. The overlap between different administrative levels, however, can also create conflicts that raise concerns about sustainability.

The case of Zeugma and the new Zeugma museum illustrate these risks. The discovery of huge numbers of mosaics at Zeugma during the 1999-2001 salvage excavations created conflicts and competition among local authorities. Nizip municipality, the closest town to the site, strongly protested when the mosaics were taken to the museum in Gaziantep in 2000, and still feels a sense

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27 Interview with M. Aslan, July 14, 2011.
of ownership over the mosaics. Controversy continued in 2004, when the MoCT proposed to
temporarily exhibit the mosaics at Topkapi palace in Istanbul. A group of civil society organizations
in the GMM organized protests and sued to stop the move, fearing that the mosaics would never
return to Gaziantep. Ultimately the MoCT cancelled its plans and decided in 2005 to build a new
wing of the Gaziantep Archaeology Museum to show some of the mosaics (Tanaka, 2007; Bulgan,
2005). This solution was unsatisfying to the excavation team at Zeugma, who still hoped to build a
museum and conservation laboratory project at the site itself. In 2006 an area on site was set aside
and an architectural firm from Istanbul was hired to prepare a preliminary design, still visible on the
project website (Zeugma Archaeological Project, 2012). The construction of the new Zeugma
Mosaic Museum, however, has effectively cancelled any possibility of a museum on-site at Zeugma
or in Nizip. Though the GMM ‘won’ the contest, the conflict has not been resolved since many
actors continue to lobby for the creation of a mosaic museum in their own jurisdiction. More in
general, the presence of more actors in heritage and the unclear definition of their roles and
responsibilities is likely to continue to generate conflicts and ambiguities around heritage issues.

The unusual and opaque role played by the GMM in building the new museum illustrates
one such ambiguity (Figure 3). Instead of working through the MoCT, the GMM designed and
construct the museum building on its own initiative: it selected the site, hired an architectural firm
from Ankara to design the structure, and funded construction through the Department of Technical
Services of the municipality, which issued the construction tender. The MoCT was not involved
“until the museum was 99.9% finished” in 2009, and then was convinced to accept the building and
turn it into a new mosaic museum. Apart from the opaqueness of the process, the issue has also
consequences in substantive terms: if the Ministry was unwilling to accept the building as a
museum, the GMM’s backup plan was to use the building as a conference center. Thus, the building
was conceived as a generic space rather than purpose-built as a museum. Museum staff, in fact,
were not consulted about architectural design or museum contents, leading to protests from the
GMD and eventual changes to the design. Besides the architecture, the GMM also claims credit
for “planning the academic side of the museum”, including the idea to add a conservation
laboratory and training center to the building. However, it is unclear whether the conservation lab
will be funded and by whom – especially given that the already existing laboratory in the Gaziantep

28 Interview with K. Görkay, August 30, 2010.
29 Interview with K. Görkay, July 14, 2011.
30 Interview with S. Cihan, July 14, 2011.
31 Interview with I. Evrim, July 19, 2011.
32 Interview with A. Beyazlar, August 28, 2010.
33 Interview with I. Evrim, July 19, 2011.
Archaeological Museum has been closed because it was not allocated any staff or funding by the MoCT.\textsuperscript{34}  

In this case, the lack of coordination between MoCT and GMM was not fatal to the basic success of the museum: it was constructed, staffed, opened to the public, and is receiving large numbers of visitors. But the lack of agreement around the conservation lab and the failure to coordinate investments are also missed opportunities that suggest the problems inherent in the situation of institutional overlap that Gaziantep faces.

Success in the museum project has given the municipal administration a measure of false confidence in proposing further projects in areas traditionally in the competence of MoCT. In 2012 excavations restarted at the important Bronze Age site of Karkamış, near a small town of the same name on the Syrian border, sparking interest from the GMM:

We [the GMM] are planning to be involved in the management of Karkamış site. We don’t want the objects discovered to go somewhere else, we want them to stay where they are. We want to construct a new Karkamış open-air museum, build 5 star hotels, swimming pools, and tourist infrastructures... Karkamış is so important, it will become the new Efes [Ephesus]. It will be the most prestigious archaeological work after the sites in Egypt.\textsuperscript{35}

This quote vividly represents the GMM’s sense of empowerment vis-à-vis cultural heritage, which however hides a number of incongruities. Comparisons with Egypt or Ephesus are exaggerated, given that the site – even when excavated – is not likely to reveal monumental architecture. Since it lies far outside of the city’s jurisdiction, the GMM has no legal authority to promote development interventions there, again highlighting how the unclear distribution of responsibilities has opened the way for unrealistically grandiose projects and possible conflicts among administrations. In addition, since the archaeological site is a military zone (and partially covered in land mines until 2012), the Ministry of Defence must give permission for development in the area. Moreover, the vision of luxury hotels and waterparks – quite apart from their dubious economic viability – presents a possible threat to archaeological landscapes. This is all quite apart from the ongoing crisis in Syria, which has closed the border and made Karkamış a major center for refugees from the conflict – and made any such proposed development moot for the foreseeable future.

\textsuperscript{34} Interviews with M.S. Yılmaz, August 30, 2010 and K. Görkay, July 17, 2011.

\textsuperscript{35} Interview with I. Evrim, July 19, 2011.
6. Conclusion: the Sustainability and Replicability of the Gaziantep Model of heritage development

The Gaziantep case is, overall, a quite successful story of heritage preservation and value enhancement in which local administrations play a new engaged and effective role. The achievements in the area – both in protection and heritage presentation – were made possible by laws on decentralization that affect Turkish public administration as a whole, reflecting general trends at the international level. While many Turkish professionals and local administrations are aware of Gaziantep’s vanguard role in decentralized heritage management (the Gaziantep KUDEB team has been in high demand as speakers and trainers in other municipalities, see Çekül Vakfı, 2011), this is the first work that analytically studies and reports it to a wider audience both of professionals and academics.

Positive results and potential problems have been underlined in the case discussion. Most prominent among the latter is the idea – present also in central administrations but exacerbated at the local level – that heritage tourism will serve as an engine for economic development. Accompanying the economic growth argument is the notion that preserving heritage – and especially entering the World Heritage List – is part of a process of modernization and internationalization that can lead to ‘world city’ status. This rhetoric is unfortunate because it misunderstands the real potential of heritage, allowing local actors to create sometimes unrealistic visions for local identity and development. This is most evident in the case of Nizip, but also true in part for GMM, for the archeological teams, and the Provincial Directorate of Culture and Tourism. Given that the whole promotional activity of local administration and a conspicuous amount of investment (in infrastructure, hotels, etc.) is built around a potentially false image of Gaziantep as a world tourist city, this raises questions of sustainability: what happens to heritage if it is ultimately unsuccessful in attracting economic development? Will funding for conservation be withdrawn? Will new museums have enough resources for effective management?

A more realistic approach, and more sustainable in the long term, might be to appeal to the other potential values of cultural heritage, such as aesthetics, identity, or education (cf. Smith et al, 2010). Though Gaziantep is unlikely ever to be sufficiently integrated into international networks to be a ‘world city’, its focus on (and investment in) local culture has increased the quality of life of their citizens and their awareness of heritage: the results actually achieved in Gaziantep are much more interesting and sustainable than the goals discussed in official rhetoric. In a sense, the emerging policy (or “emerging strategy” in managerial terms, see Mintzberg, 1973 and 1978) seems in this case more effective than the deliberate one.
The replicability of the Gaziantep model is also questionable. Decentralization in local administration has affected every Turkish locality to one extent or another, and over 20 provinces now have a KUDEB. Yet Gaziantep has a number of unique features that cast into doubt its ability to serve as a model for other municipalities. First, the discovery of the Zeugma mosaics provided unique visibility and publicity for the Gaziantep area. Without a “star” attraction, none of these developments would have been possible. Second, the city government's active and entrepreneurial approach has been crucial in transforming cultural heritage in the city center. Finally, the whole region is experiencing a moment of tremendous economic growth, strongly related to major infrastructural investments by the state (most significantly the Southeast Anatolia Project’s system of hydroelectric dams), a welcoming attitude toward foreign investment, and a large, young, recently urbanized workforce.

All these elements are difficult to find elsewhere, at least contemporaneously. It is plausible that areas characterized by lack of an international attraction, absence of strong leadership, and slower economic growth would develop in a different way. In these situations, decentralization could reduce attention from the center, without providing new resources at the local level. The risk is that the Ministry would concentrate on important sites and locations with tourism potential, while abandoning less profitable areas to local administrations.

In areas with major heritage attractions and perceived tourism potential, by contrast, the concentration of too many efforts could also cause problems. In the case of Gaziantep, institutional fragmentation and multiplication of responsibilities emerge. Though local authorities gained more freedom of action, a real decentralization of power from center to the local authorities did not actually occur: rather, cultural heritage is now managed by the state (MoCT, GDF, and their local branches in the provincial administration), and multiple local authorities (GMM, Nizip), plus several other actors (archeological expeditions, regional development agencies, private entities).

In this fragmented situation, duties and rights are not clearly defined, leading to potential conflicts and impasses when interests diverge. This emerged most clearly in the clash of interests surrounding the creation of the Zeugma Mosaic Museum. A similarly fragmented situation is also clear when looking at planning: despite the coordinating role of KUDEB, each institution has its own vision and internal logics, with duplication of efforts and possible conflicts.

In Gaziantep, mainly thanks to the positive relationships between the mayor and the government in Ankara, major collisions have been avoided so far. Yet if one of these factors were
to change – such as the local government electing a mayor from the opposition party – the risk of impasse would be high.\footnote{Something similar happened in Selcuk Municipality, near Ephesus, where local government was frozen out of the heritage planning process due to its affiliation with the opposition party CHP.}

To conclude, while decentralization can lead to positive results and an increase in resources invested, management capability and local awareness, it is clear - as the Gaziantep story has demonstrated - that excessive enthusiasm should be avoided (also see Tosun and Jenkins, 1996). This is particularly true in countries such as Turkey where – given the presence of important ethnic minorities – decentralization could lead to the emergence of greater conflicts, especially in the field of heritage where the identity issue is particularly sensitive. Similarly, given the high level of corruption of the country (Acar and Emek, 2008, Memişoğlu and Durgun, 2008, Okuyucu Ergün, 2007), decentralization could be particularly dangerous for cultural heritage, in terms of infrastructure investments and the illicit antiquities trade. There are some conditions for successful decentralization that should be met. One is the maturity of local administrations, which should avoid naïve approaches to heritage and its economic potential. The other, paradoxically, is a “stronger” state, at least in terms of modern administrative culture and ethical values.

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<td><strong>Total Gaziantep</strong></td>
<td></td>
<td><strong>78.340</strong></td>
<td><strong>448.318</strong></td>
<td><strong>363.599</strong></td>
<td><strong>698.363</strong></td>
<td><strong>635.126</strong></td>
<td></td>
</tr>
</tbody>
</table>

*All 2011 numbers and most numbers from non-MoCT museums are from Chamber of Commerce sources. Subtotals and MoCT museum numbers are from MoCT sources. Since sources do not agree, the numbers may not add up correctly.

**Total visitors for 2008 and 2009 combined.

Sources:
- Gaziantep Chamber of Commerce, 2009
- http://www.gto.org.tr/sayfa.php?page=TUR%DDZM&parent=1&altmenuId=41
- Istanbul 2010 Agency 2009, Table 133
- Turkish Statistical Institute, 2011, p.23, 32-33
- Turkish Statistical Institute, 2010, p.32-33, 38
- Turkish Statistical Institute, 2009, p.32-33, 38
- GMM 2012, p. 128

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- Istanbul 2010 Agency 2009, Table 133
- Turkish Statistical Institute, 2011, p.23, 32-33
- Turkish Statistical Institute, 2010, p.32-33, 38
- Turkish Statistical Institute, 2009, p.32-33, 38
- GMM 2012, p. 128
Figure 1. Gaziantep and Turkey.
Figure 2. The mosaics of Zeugma have become an emblem of Gaziantep’s identity (photo: authors).
Figure 3. The new Gaziantep Mosaic Museum, July 2011 (photo: authors).